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USA 2019
AUGUST 3-8, 2019
MANDALAY BAY / LAS VEGAS

Hacking Ten Million Useful Idiots: Online Propaganda as a Socio-Technical Security Project

#Hack10M



Pablo Breuer
@Ngree_H0bit

David Perlman
@CoPsyCon



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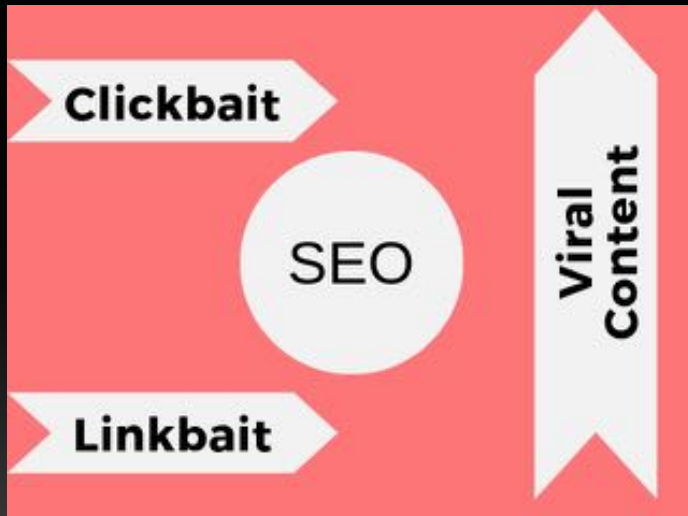



**KEEP
CALM**
IT'S
**BUSINESS
AS USUAL**




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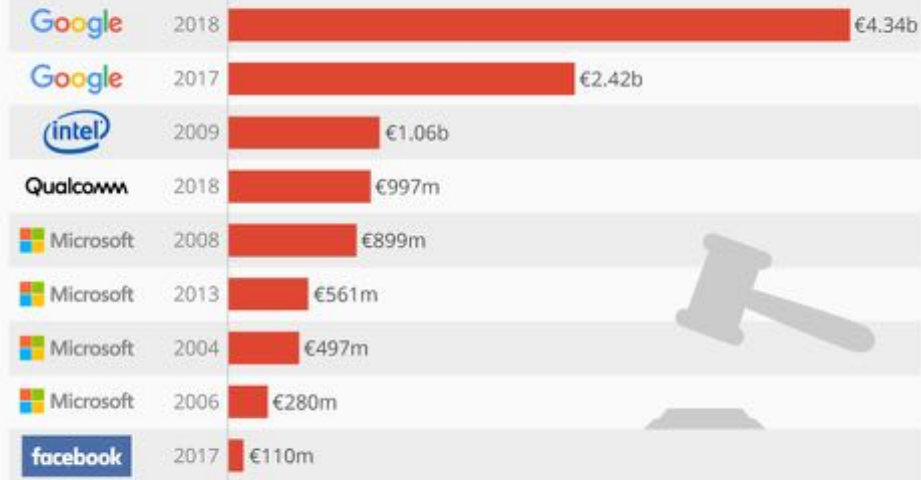


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EU Hits Google With Record Antitrust Fine Over Android

Selected antitrust fines imposed by the European Commission against U.S. tech companies



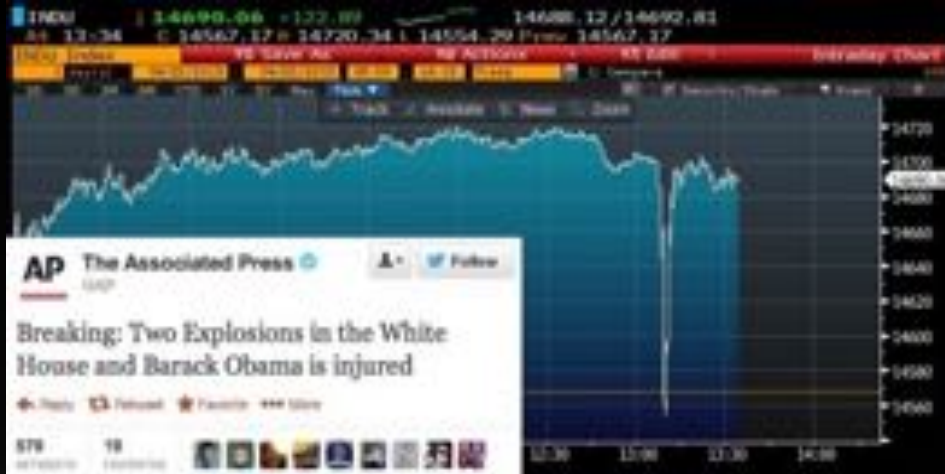
@StatistaCharts Sources: European Commission, Press reports

statista





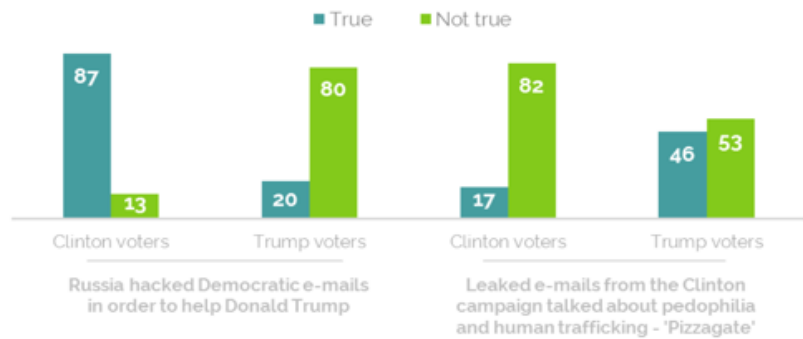
- Fake video is a powerful tool to manipulate the news



- Social networks have profoundly affected markets
- Malicious manipulation of markets via social networks is common

2016 election theories

Do you think the following statements are true or not true? %



YouGov | yougov.com

December 17-20, 2016



- Conspiracy theories have convinced normal people to believe fake stories and reject reality



- Conspiracy theories have inspired real-world violence, riots, and mass murder



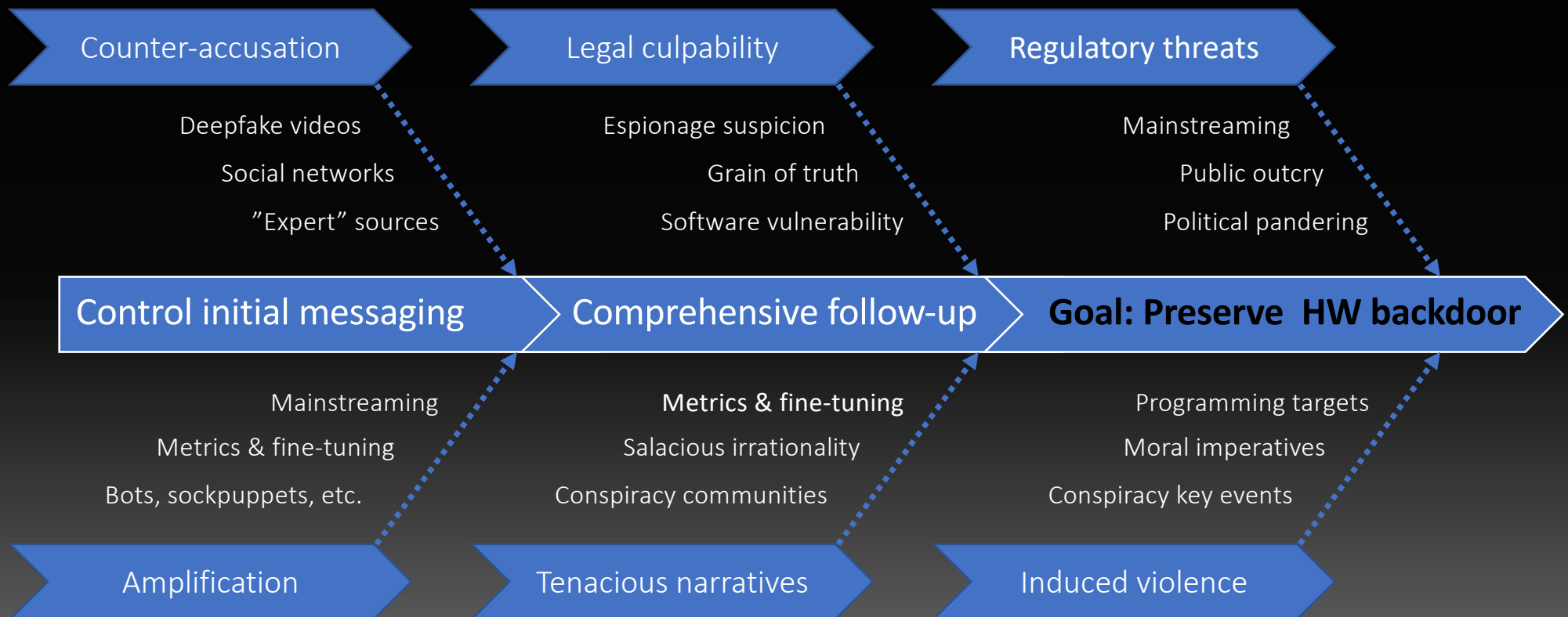
OPERATION INFEKTION



This weekend
On BBC World News

#BeyondFakeNews

- Malicious actors have manipulated conspiracy theories for their own purposes.



AGENDA

- ✓ Corporate Horror Story
- ✓ Horror Reality
 - Brief history
 - Instruments of influence
 - Mechanisms of influence
 - Sociotechnical systems
 - Defense and mitigation
 - The way ahead



BRIEF HISTORY

*Isn't it funny how day by day
nothing changes
but when you look back
everything is different*

-C.S. Lewis





- Earliest forms of communication



- Books and parchment



- Movable type



- Telegraph
- Radio


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• Television



Theresa May ✓
888.2K Followers



Donald J. Trump ✓
62.5M Followers



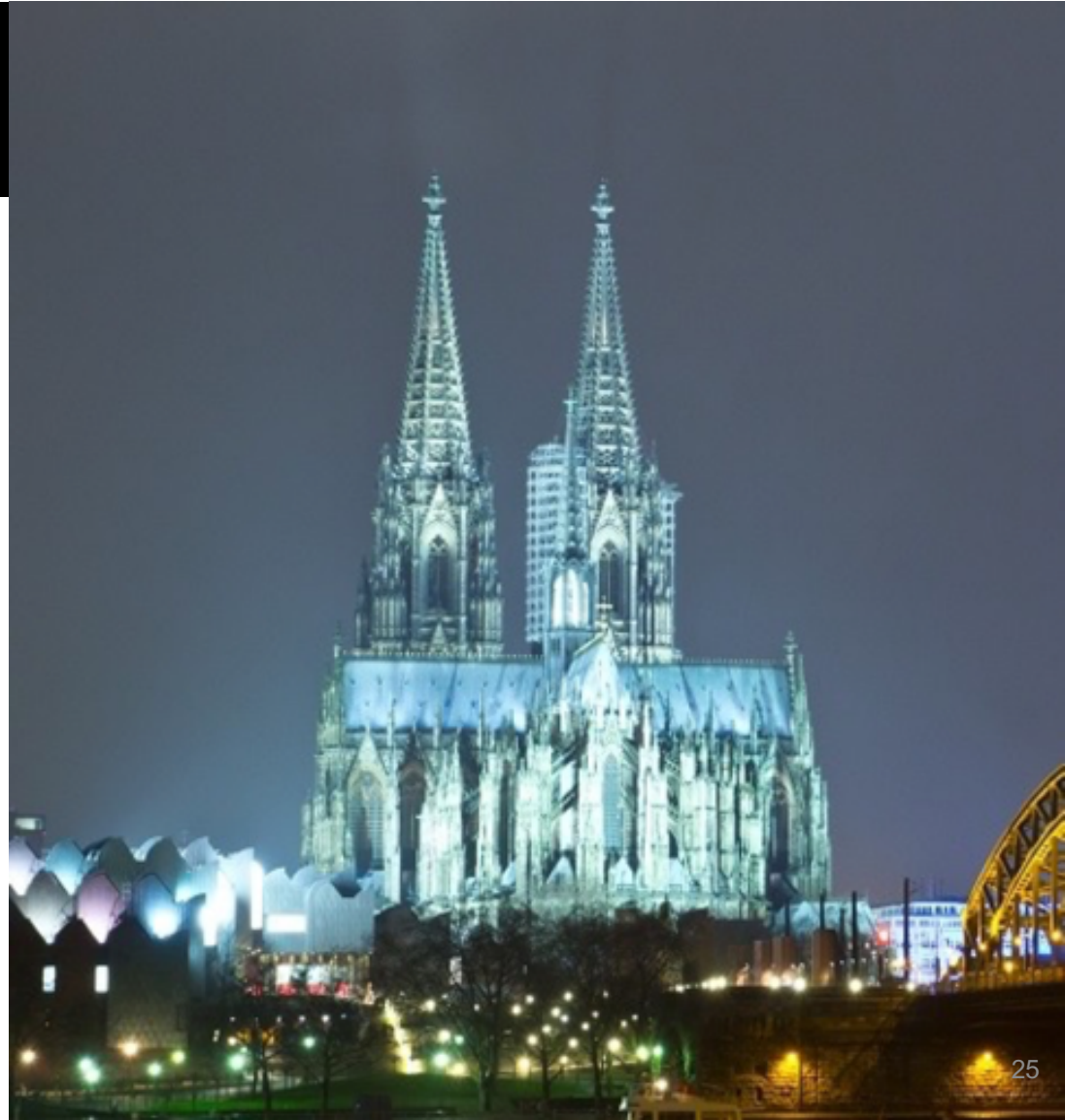
KATY PERRY ✓
107.8M Followers

- Internet
- Social Media

INSTRUMENTS OF INFLUENCE

War is an act of force to compel the enemy to do our will.

-Clausewitz





Instruments of national power



Diplomatic



Informational



Military



Economic

Business Instruments of Influence...



Business Deals &
Strategic
Partnerships



PR & Advertising



Mergers &
Acquisitions



R&D and Capital
Investments

MECHANISMS OF INFLUENCE

All warfare is based on deception.
-Sun Tzu





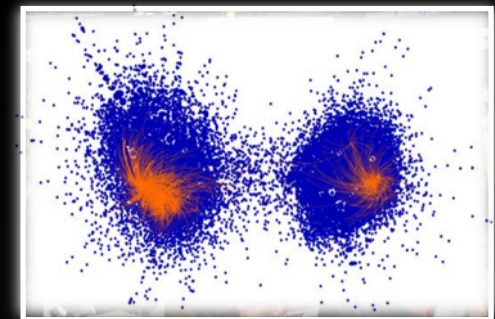
Distort



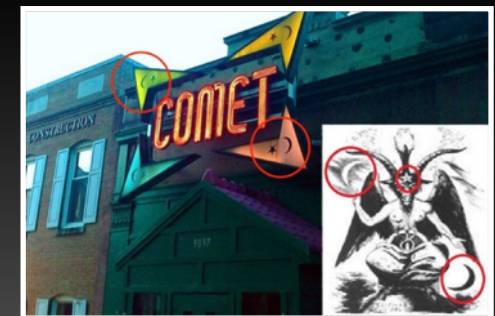
Dismiss



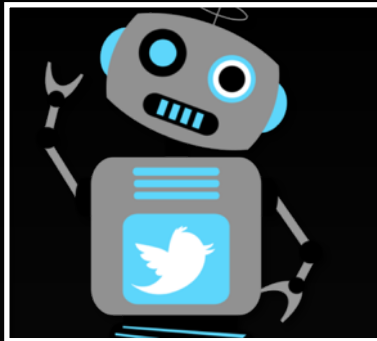
Distract



Divide



Dismay



Bots



Parody



Spoof



Camouflage



Deep cover

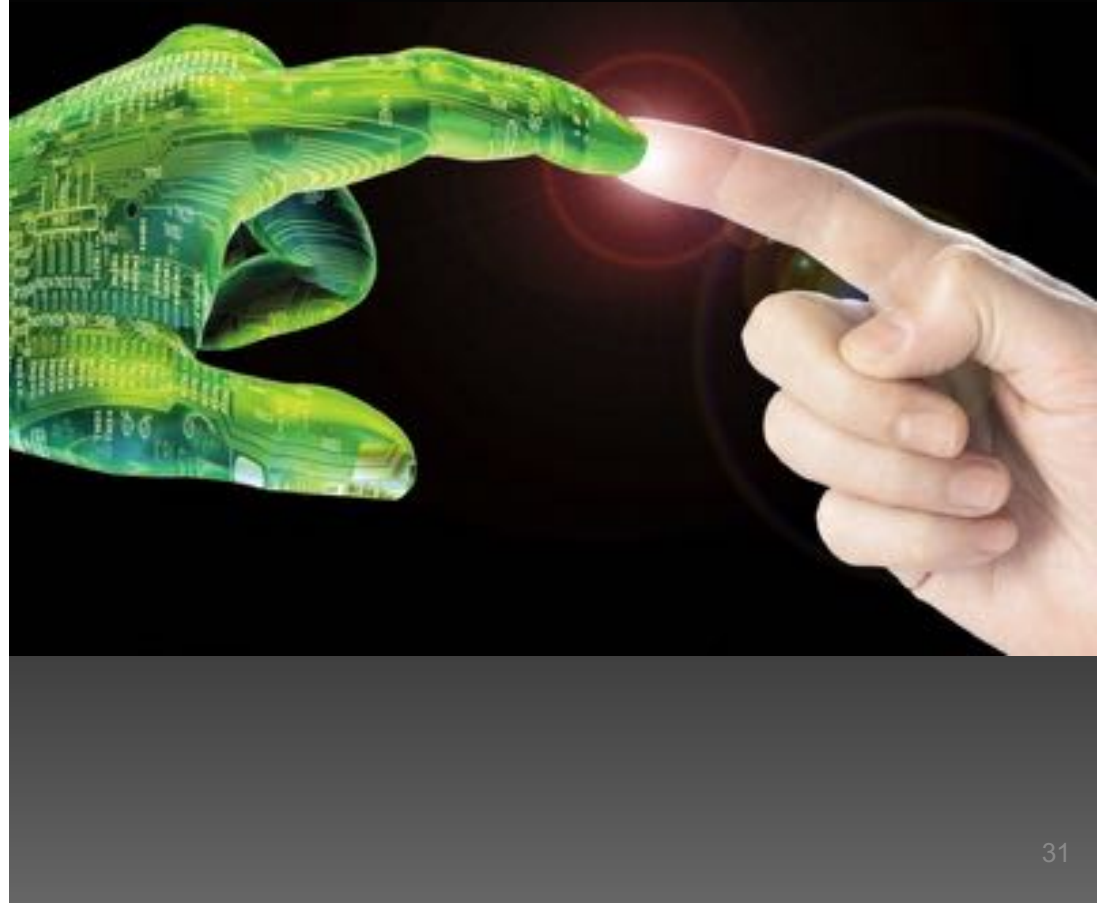


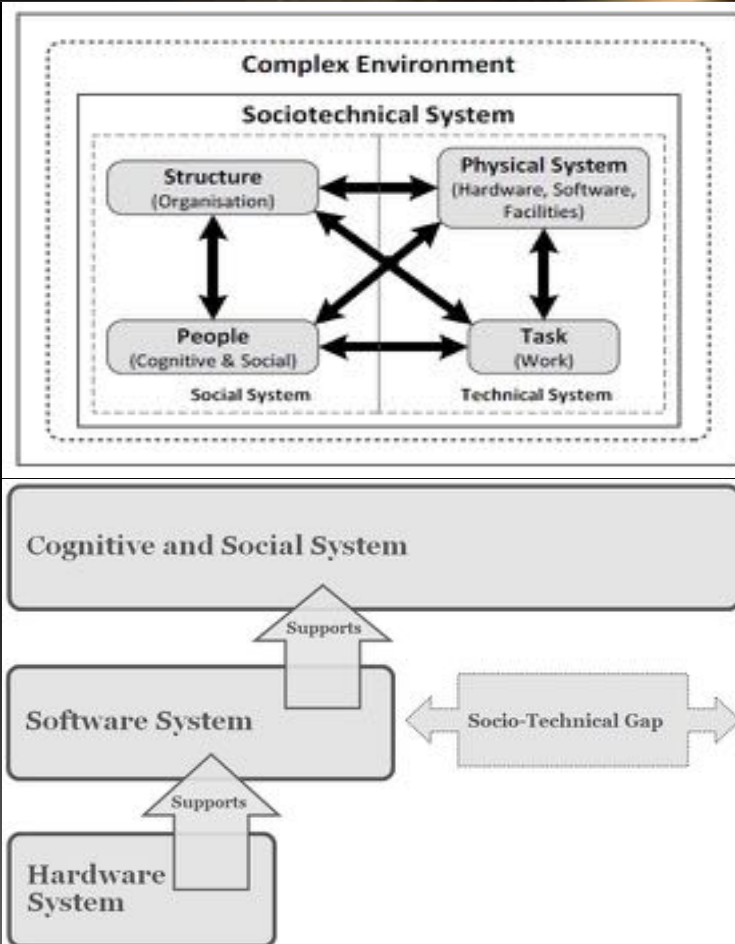
Takeover

SOCIOTECHNICAL SYSTEMS

*I think we may have some new
attack surface to play with.*

-Dan Kaminsky

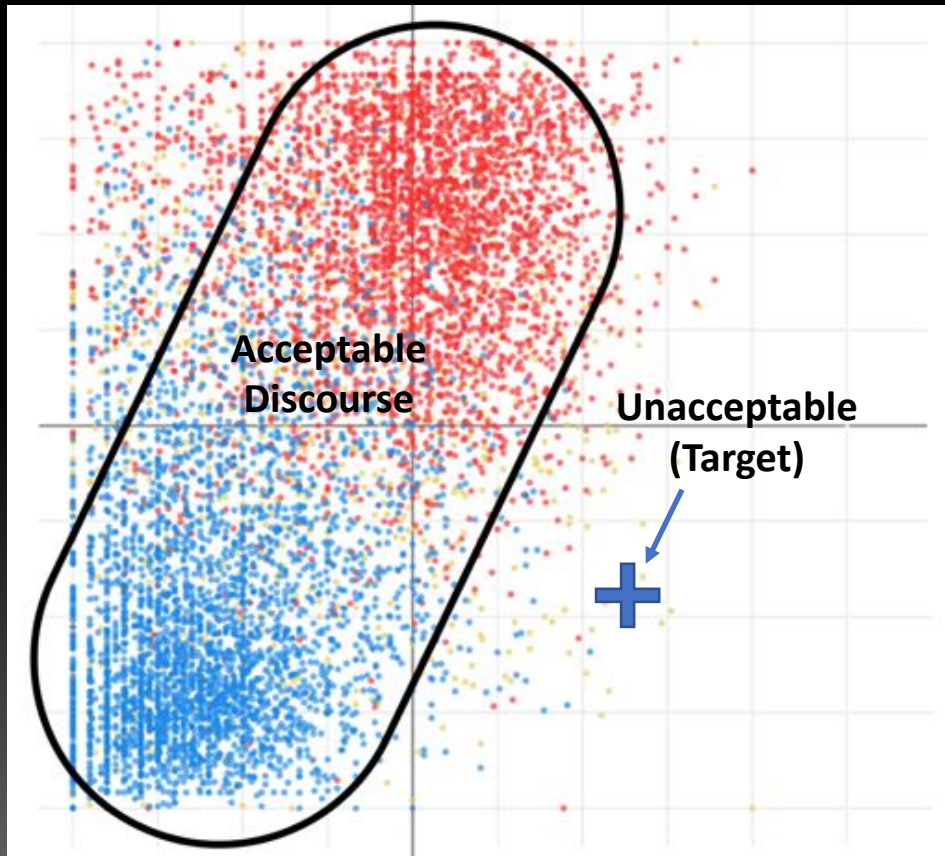




- System-of-systems
 - Technology
 - Individuals
 - Collectives
- Avoid reductionism



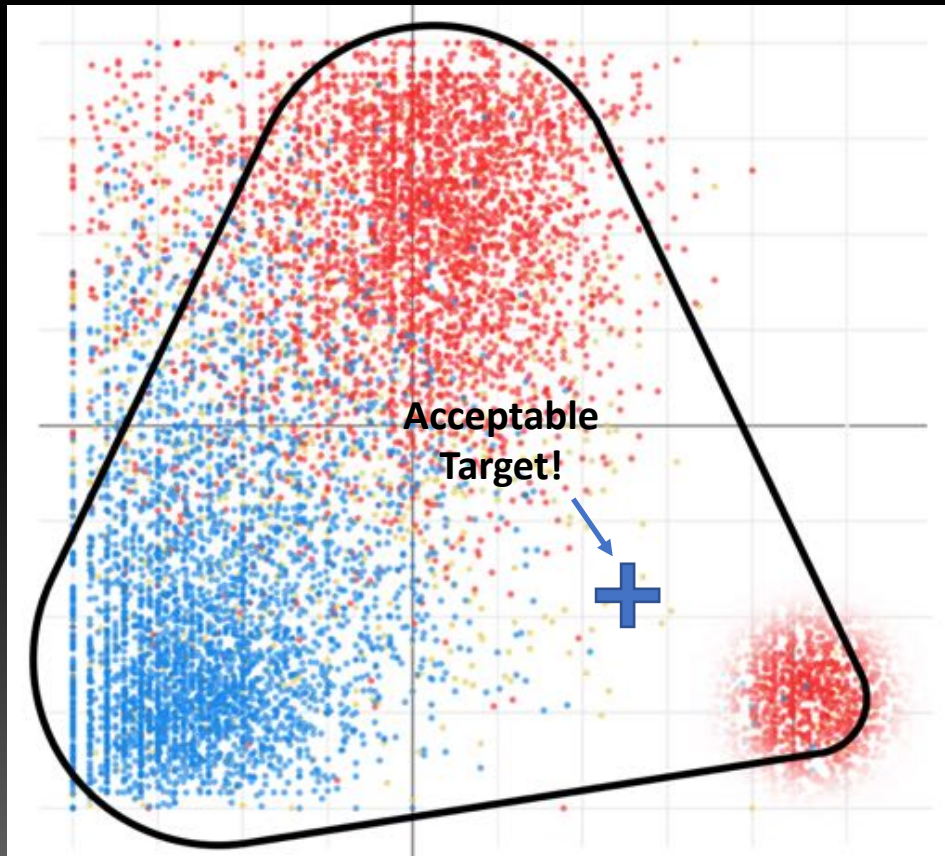
- Data science
 - High-dimensional
 - “Big Data”
- Political Economics
 - Preference Space
- Analysis and planning



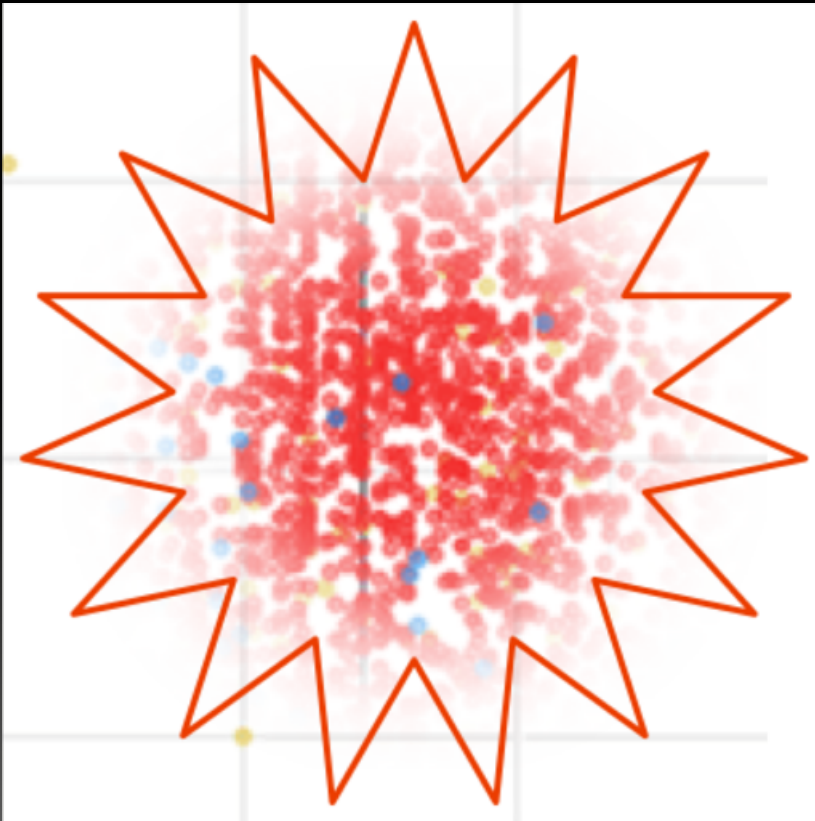
- Overton Window
 - Range of acceptable discourse
 - Left-Right spectrum
- Extend to more dimensions
 - Use with “big data”
 - Model populations



- “Door-in-the-face”
 - Sales technique
 - Start with crazy pitch
 - Real pitch seems more reasonable
- Small, vocal fringe group
 - Data science model helps target anchor message



- New Overton Window
 - Media reports crazy fringe
 - Target policy seems reasonable in comparison
- Easier than convincing the majority directly
 - Contrast “foot-in-the-door”



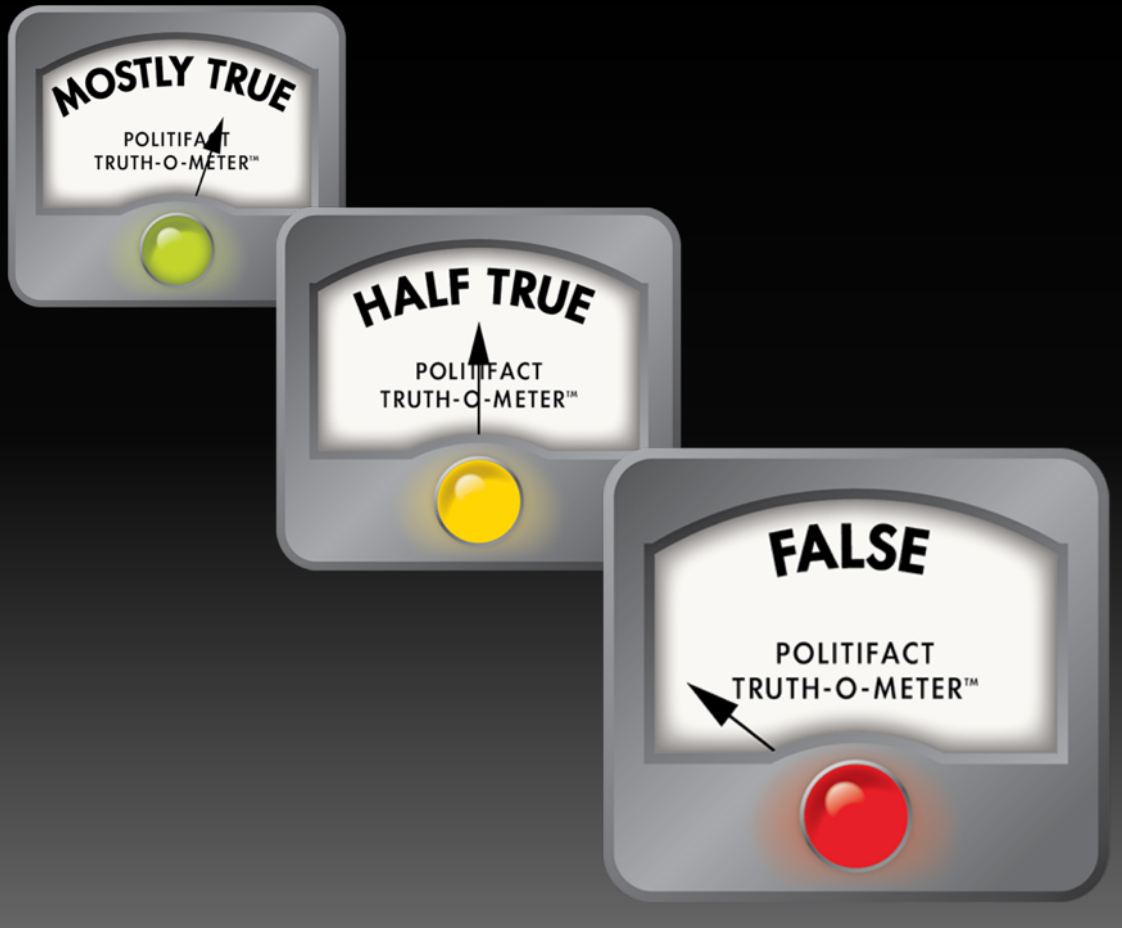
- “Ten Million Useful Idiots”
 - Soviet terminology
 - Unwitting participants in propaganda
- Gullible demographic
 - Compare to 419-scam emails

DEFENSE AND MITIGATION

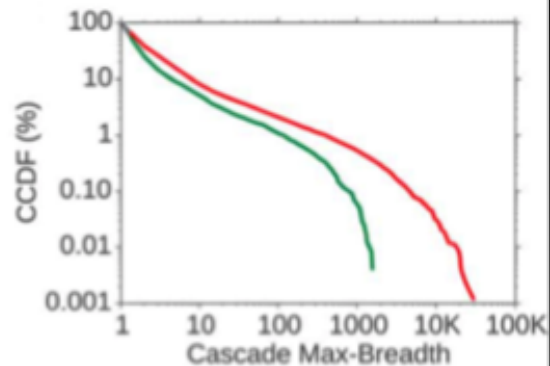
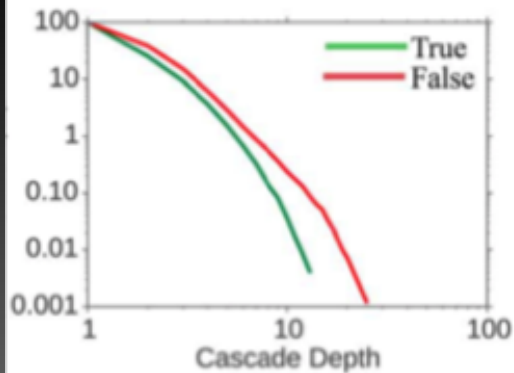
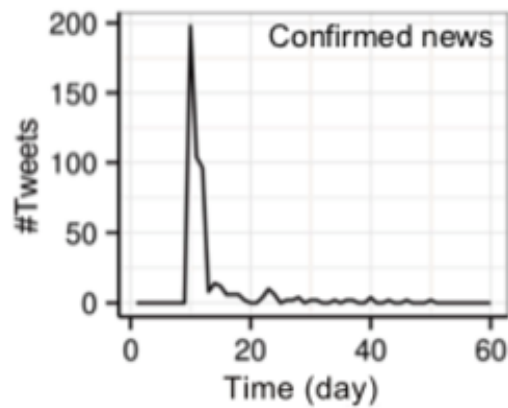
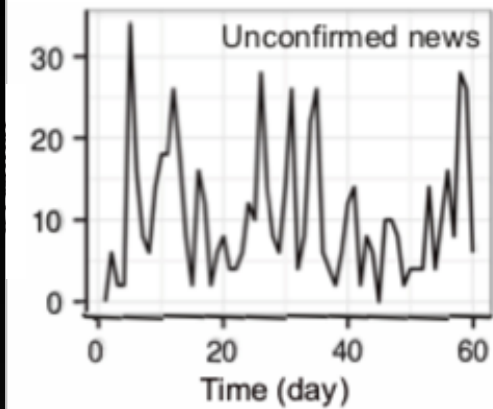
*The only defense against the world
is a thorough knowledge of it.*

-John Locke

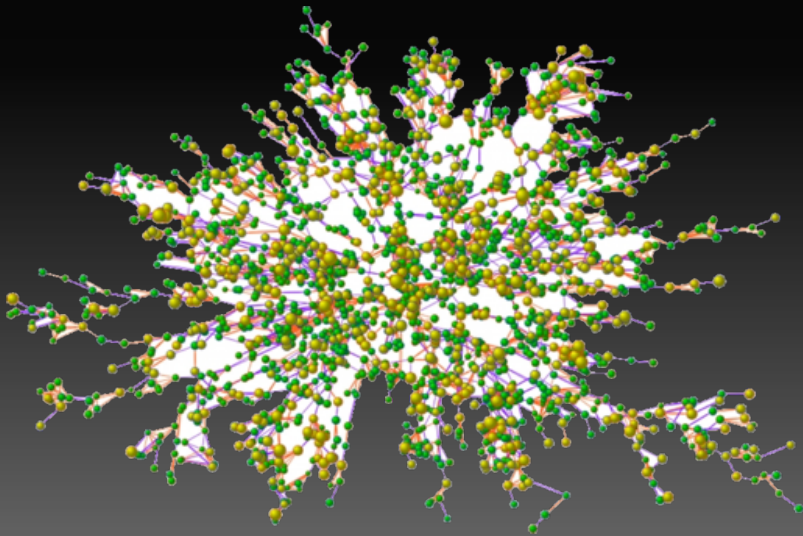
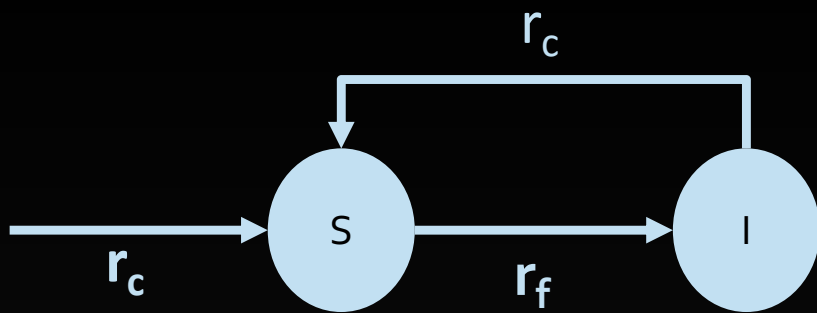




- Fact Checking
 - Manual
 - Automatic
 - Open-world
 - Closed-world
 - Can't handle satire, editorials, etc.



- Propagation-based detection
- Time-based cascades detection



- Other Models
 - Epidemic Diffusion
 - Scale-free networks



- Analysis Challenges
 - Computational power
 - Speed of propagation
 - Lack of framework
 - Emergent behaviors
 - Cognitive dissonance
 - Cognitive friction

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The Washington Post

Printed May 1, 2019 at the Washington Post



Today 74/69 • Tomorrow: Partly sunny 74/58 84

Democracy Awakens in Action

MAY DAY • WEDNESDAY, MAY 1, 2019 • FREE

UNPRESIDENTED

TRUMP HASTILY DEPARTS WHITE HOUSE, ENDING CRISIS

Celebrations
break out
worldwide
as Trump
era ends

Entire globe breathes
sigh of relief at end of
dark period

By Sarah Gershon, Rachel
Korwin



"BLAME CROOKED
HILLARY & HOFOR"

Surge of protests proves
too much for Trump

BY LISA CRUMB

THE CAPITAL — On May 1, barely six months after the midterm elections, Donald Trump appears to have abandoned the White House and abdicated his role as president. He issued no formal statement, though four White House aides — who spoke on the condition of anonymity — claim they found a napkin on the president's desk in the Oval Office on the evening of April 30, scrawled in ink with the following message:

FEHUSA @BLACKHATEVENTS

- Convincing messages
- Cognitive bias
- Lack of dissent
- Authoritative source

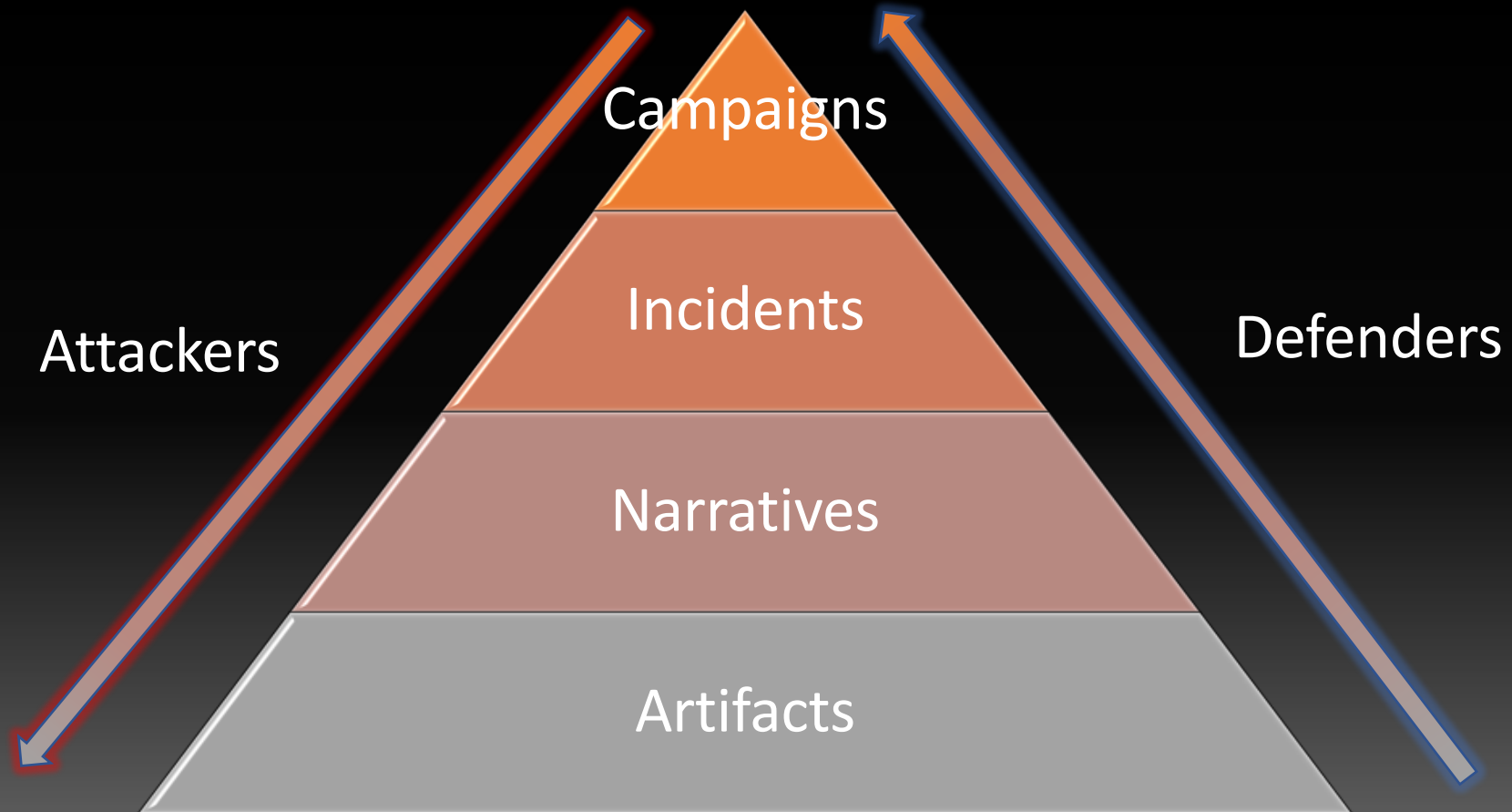


- Content challenges
- Deepfake Video

THE WAY AHEAD

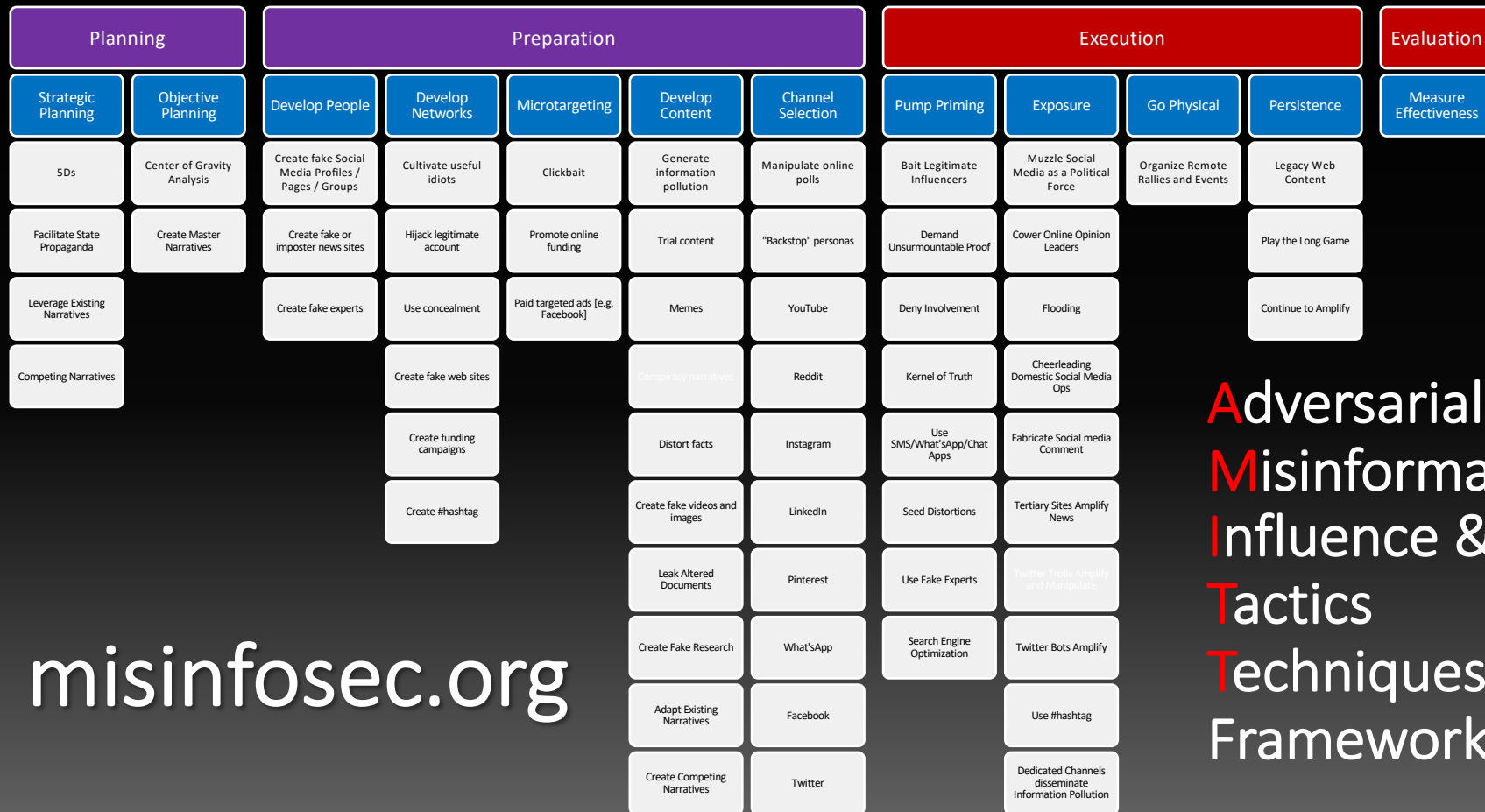
Perfection is the enemy of progress.
-Winston Churchill





mine
yours
ours

- Misinfosec Communities
 - Industry
 - Academic
 - Media
 - Community
 - Government
 - Infosec



misinfosec.org

Adversarial
Misinformation
Influence &
Tactics
Techniques
Framework

Blue Team - Red Team



- Blue Team
 - Secure by design
 - SecDevOps
 - Centralized monitoring
 - Assume a breach
- Red Team
 - Threat modeling
 - Security testing
 - Code review

SUMMARY

- Misinformation is a sociotechnical security problem
- Physical and financial consequences for businesses
- Technology cannot solve it alone
- Every new product must consider how it will be abused
- We need to share threat information across communities



PARTING THOUGHT

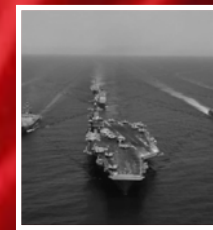
...You may already be the target of a nation-state's attempts to influence the economic instrument



Diplomatic



Informational



Military



Economic

CALLS TO ACTION

- Tell your CxO to care!
- Contribute to AMITT
- Follow @misinfosec
- Join cognitive security ISAO



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Epilogue: recommendation systems

Qanon on eBay | Seriously, We Have Qanon

 www.ebay.com/ ▼

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