



AUGUST 9-10, 2023  
BRIEFINGS

# **A Manufacturer's Post-Shipment Approach to Fend-Off IoT Malware in Home Appliances**

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Panasonic Holdings Corporation

# Agenda

- Background
- ASTIRA - Panasonic IoT Threat Intelligence -
- IoT-specialized self-protection module
- Summary and further discussion

## Who are we



Yuki Osawa  
Chief Engineer



Satoru Higuchi  
Senior Engineer



Satoshi Ito  
Staff Engineer



Manabu Nakano  
General Manager



Takayuki Uchiyama  
Manager



# Product security division that provides business support

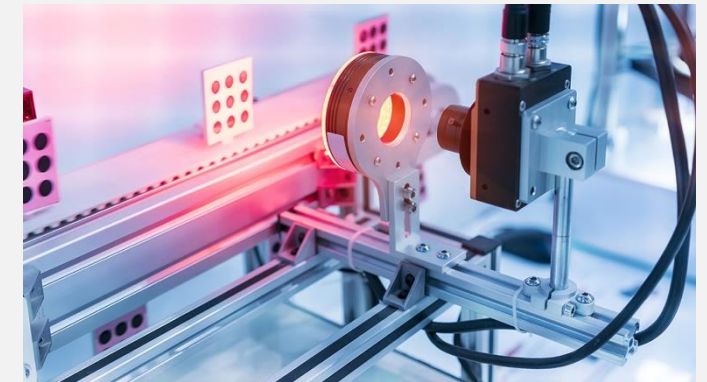


We are here

Panasonic Holdings Corporation

Support for businesses

Operating Companies





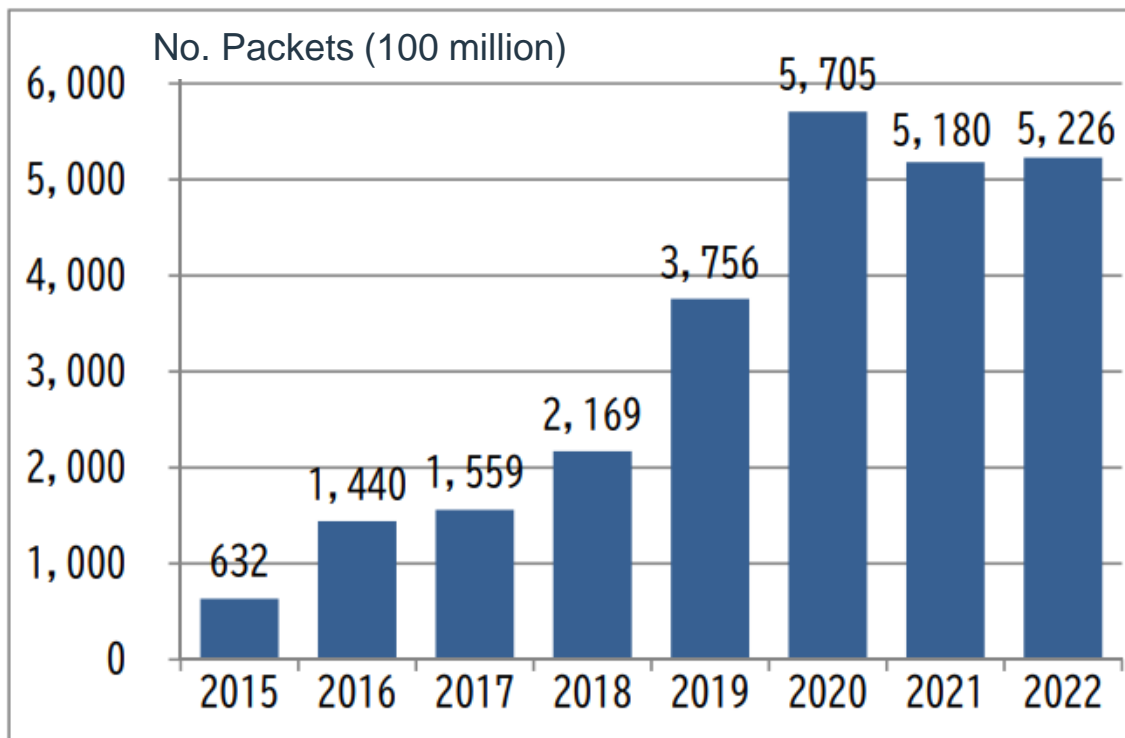


# Background

# Increase in attacks targeting IoT

Number of cyber attacks continue to increase

Number of Attacks Observed by NICTER Darknet Sensors



Sudden increase in attacks targeting IoT since 2021  
About one-third of observed attacks targeting IoT

Breakdown of Observed Attacks by NICTER Darknet Sensors (2021, 2022)



Attacks targeting IoT devices (Web Cameras, Routers, etc.)

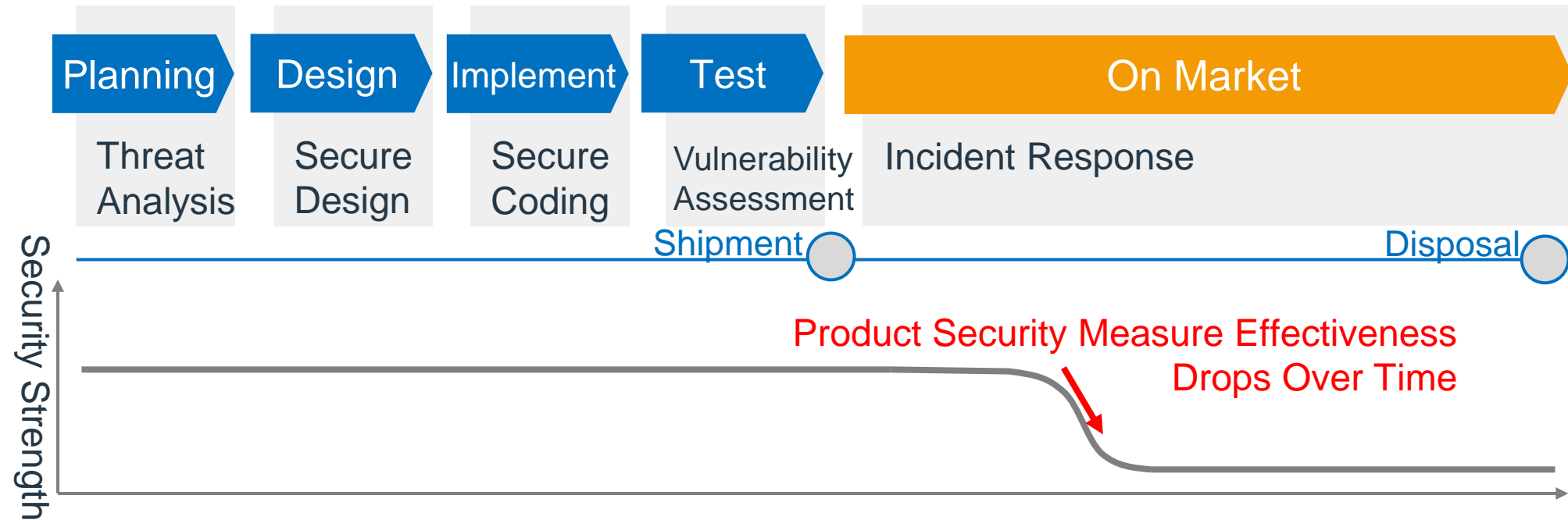
Cybersecurity Research Institute - Cyber Security 2023  
 Appending 6 - Cyber Security Related Data - NICTER Observation Results  
<https://www.nisc.go.jp/pdf/policy/kihon-s/cs2023.pdf>





# Importance of product security after shipment

- Security activities that cover the product lifecycle
  - But attack methods continuously evolve
- => Product security measure effectiveness drops over time



- Security updates mandated by standards such as ETSI EN303.645

ETSI EN 303 645 V2.1.1 (2020-06)



**CYBER;**  
**Cyber Security for Consumer Internet of Things:**  
**Baseline Requirements**

## 5.3 Keep software updated

Developing and deploying security updates in a timely manner is one of the most important actions a manufacturer can take to protect its customers and the wider technical ecosystem. It is good practice that all software is kept updated and well maintained.

**Each provision from 5.3-3 to 5.3-12 is dependent upon an update mechanism being implemented, as per provision 5.3-1 or 5.3-2.**

**Provision 5.3-1** All software components in consumer IoT devices should be securely updateable.

**NOTE 1:** Managing software updates successfully generally relies on communication of version information for software components between the device and the manufacturer.

Not all software on a device will be updateable.

**EXAMPLE 1:** The first stage boot loader on a device is written once to device storage and from then on is immutable.

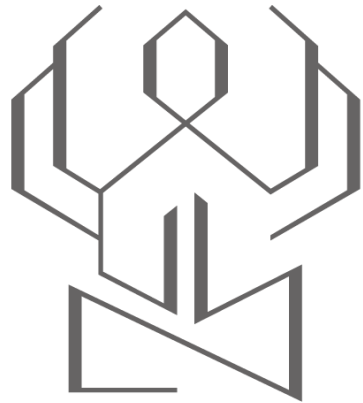
**EXAMPLE 2:** On devices with several microcontrollers (e.g. one for communication and one for the application) some of them might not be updateable.





**ASTIRA** ▶  
Panasonic IoT Threat Intelligence

# What is ASTIRA?



阿修羅  
**ASURA**

In Buddhism  
having 3 heads, 6 eyes and 6 arms  
and BATTLE



Project feature like...

Capturing and analyzing  
enormous amount of data day and night  
to FIGHT cyber threats



**TI**



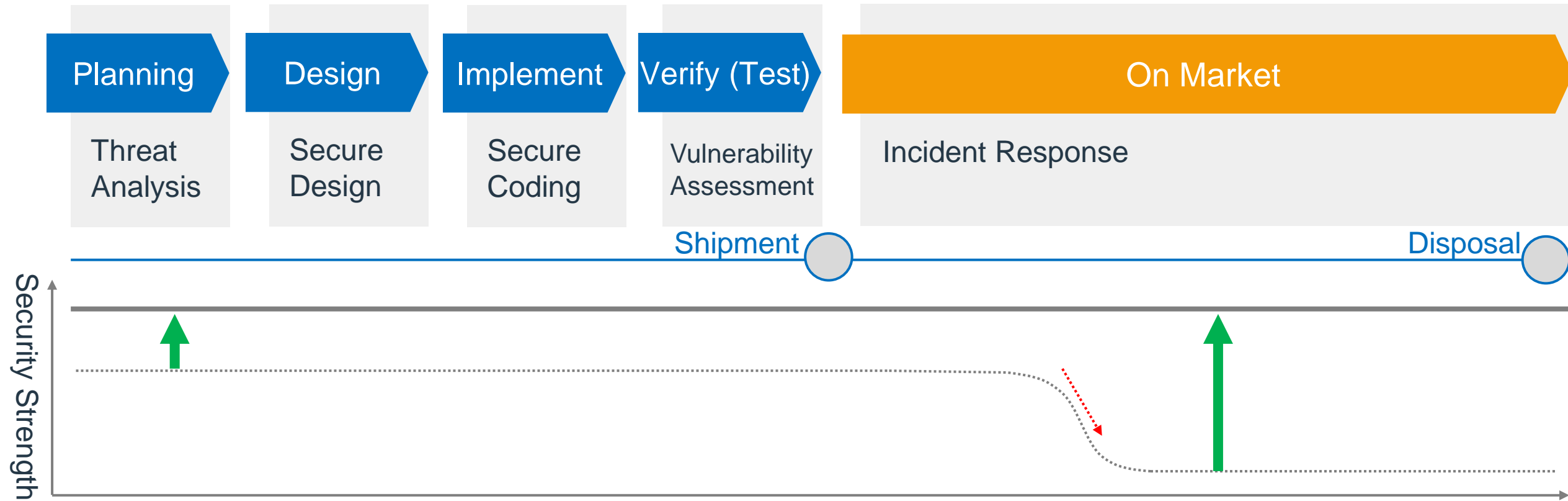
Threat Intelligence



**ASTIRA**

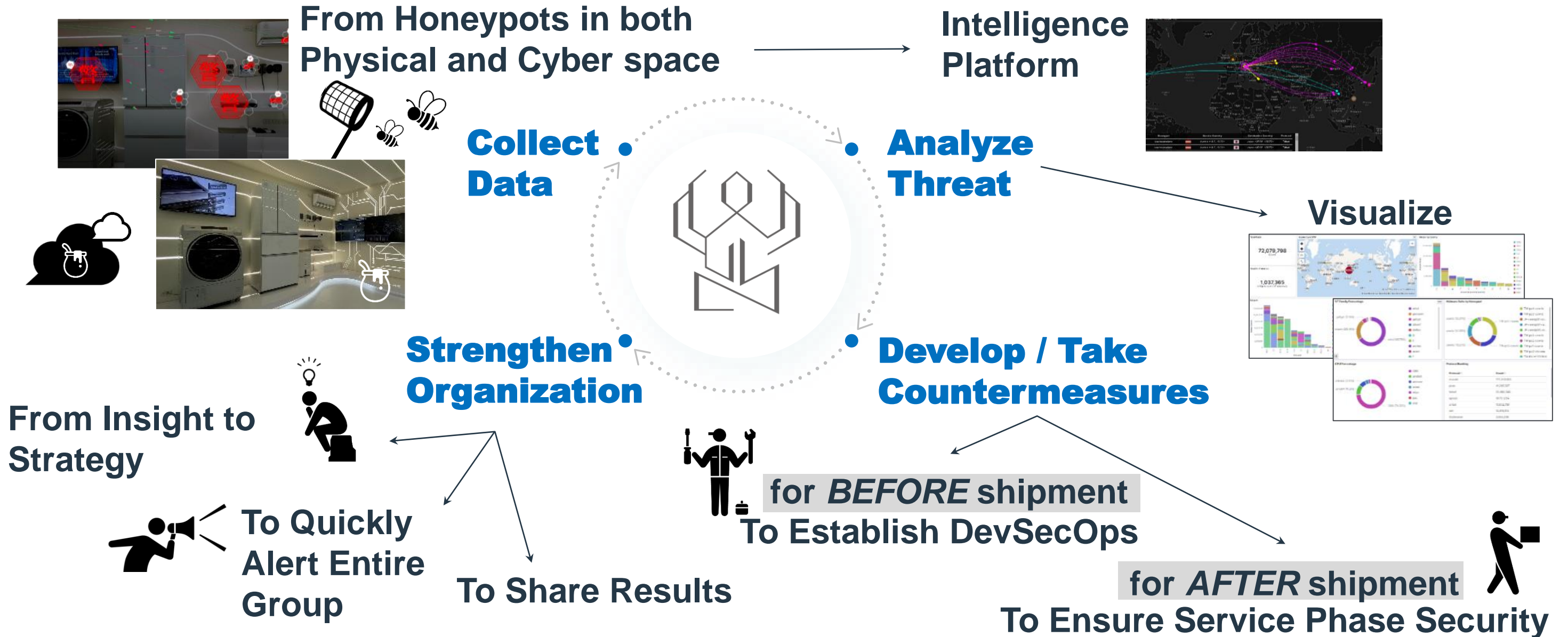


# Motivations for ASTIRA



- ◆ Activities along the product lifecycle, from threat analysis to incident response for over 15 years.
- ◆ Attackers continue to make progress. The security level of the product decreases relative to the level of the product after shipment.
- ◆ Aim to continuously improve each security activity in the product lifecycle.

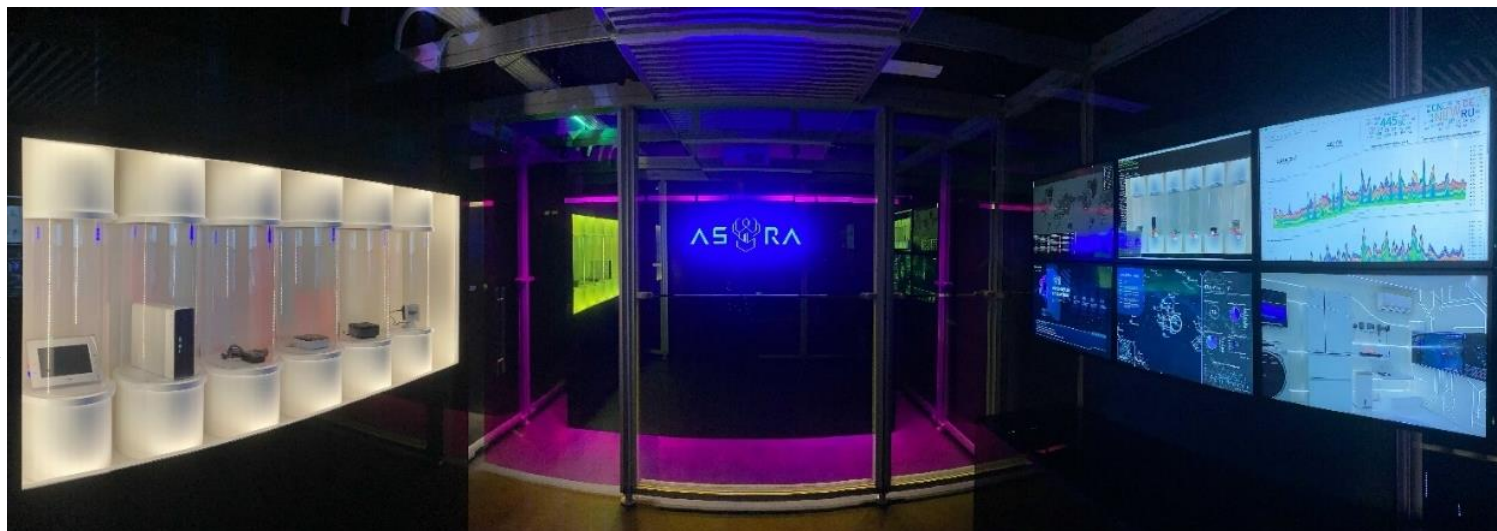
# What does ASTIRA do?





# Statistical summary of data collected over 5 years

- Panasonic IoT devices installed as honeypots
- IoT devices are intentionally „loosely” configured to make them vulnerable to attacks
- Automated collection, static and dynamic analysis of IoT malware
- Data collection also performed on products under development that have not been released to the market



[Since November 2017]

<b>Total Attacks</b>	<b>2,205,335,583</b>
<b>Malware</b>	<b>109,276</b>
<b>IoT Malware</b>	<b>32,015</b>

# MITRE ATT&CK analysis against some real devices

No	Tactics	Technique	Attacks	Cumulative relative frequency
1	Reconnaissance	Active Scanning, Gather Victim Network Information, Gather Victim Host Information, Gather Victim Identity Information	208,487	80.50%
2	Initial Access	Exploit Public-Facing Application, External Remote Services	50,354	99.94%
3	Execution	User Execution, Shared Modules	19	99.95%
4	Persistence	-	0	99.95%
5	Privilege Escalation	-	0	99.95%
6	Defense Evasion	Indicator Removal on Host	6	99.95%
7	Credential Access	-	0	99.95%
8	Discovery	Network Share Discovery, File and Directory Discovery, System Information Discovery	128	99.99%
9	Lateral Movement	-	0	99.99%
10	Collection	Data from Configuration Repository	4	100%
11	C&C	-	0	100%
12	Exfiltration	-	0	100%

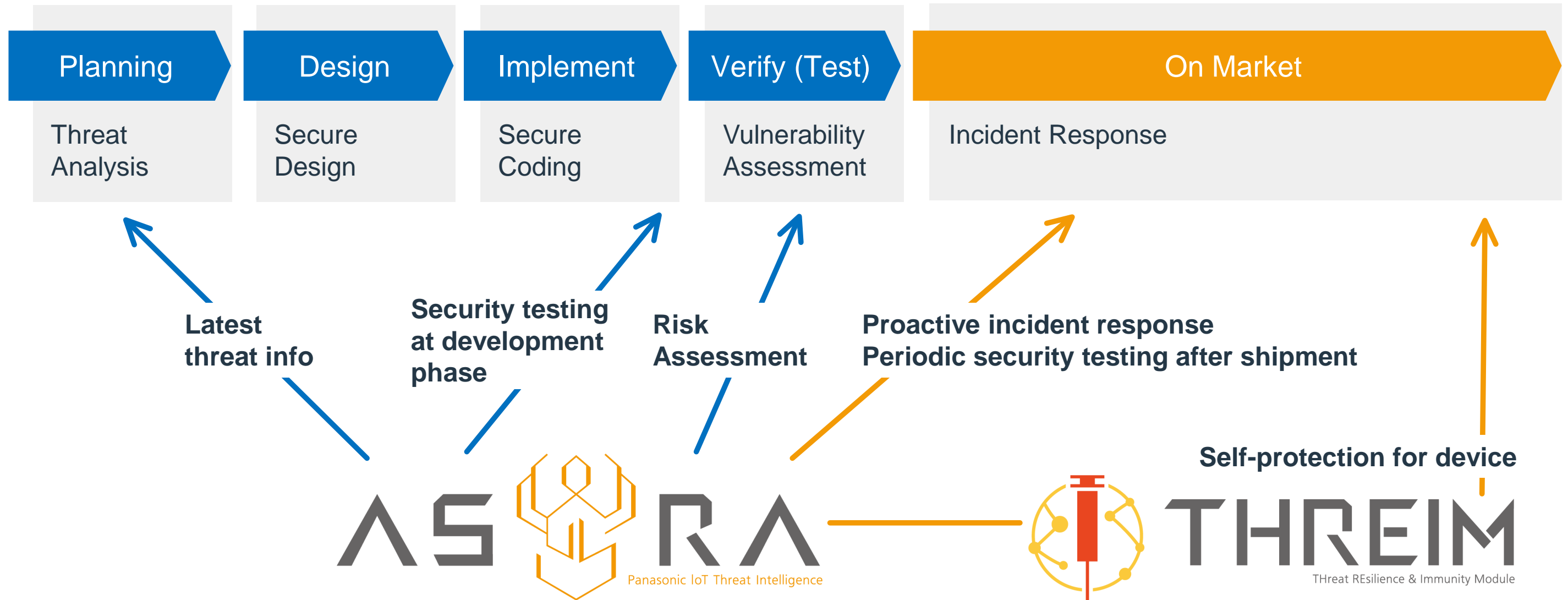
Percentages are rounded to 2 decimal places

Collaborate with business units for risk feedback

No compromised devices have been observed so far



# Improve each phase of product lifecycle



# Example of Product Lifecycle Enhancement Initiatives

## Periodic security testing after shipment

Are all these truly  
**highest priority**  
test items?



- Test A
- Test B
- Test C
- Test D
- Test E
- Test F
- Test G
- Test H
- ⋮

Product Functionality  
×  
Potential Risk Level  
×  
Recent attack trends



- Test E
- Test D
- Test A
- Test I
- Test K
- Test B
- △ Test P
- △ Test M
- ⋮

↑  
**Most  
Important  
Tests**  
↓

↑  
**Best  
Effort  
Tests**  
↓

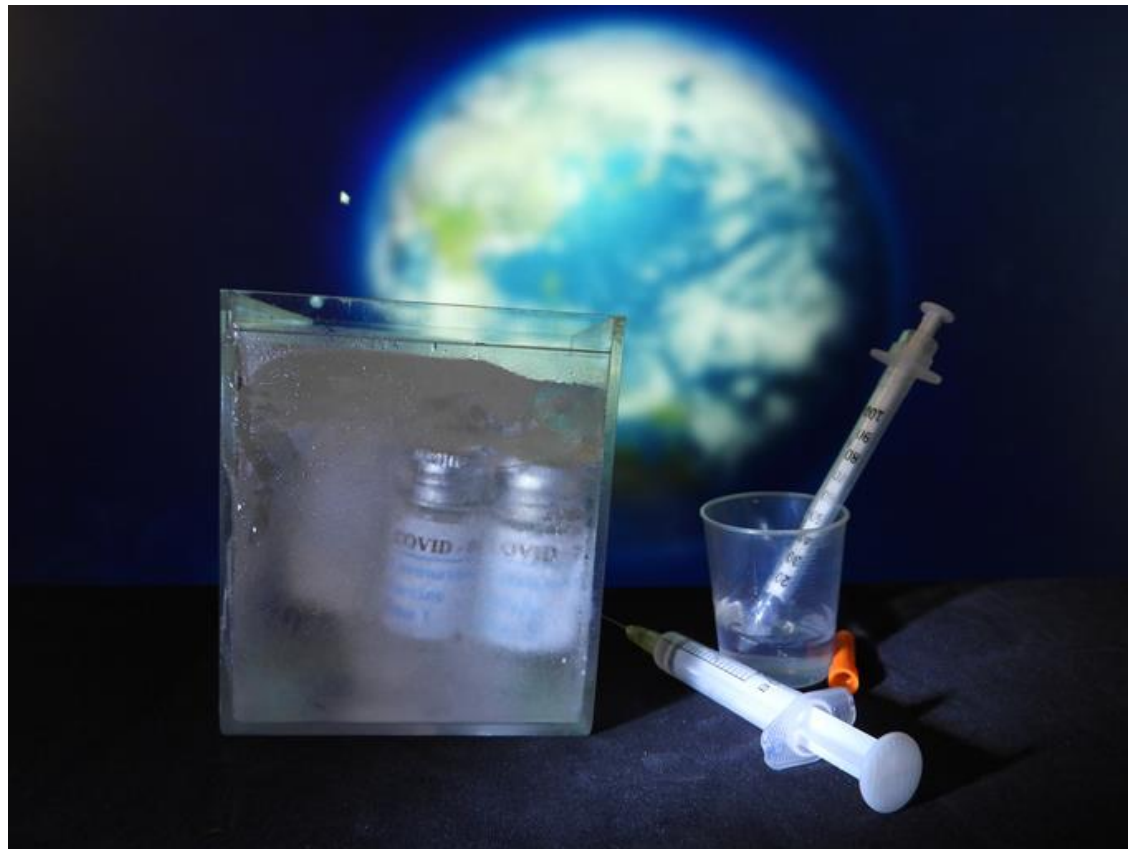
**Time-effective**  
**Cost-effective**  
Security Test Plan





# IoT-specialized self-protection module





**THREIM**

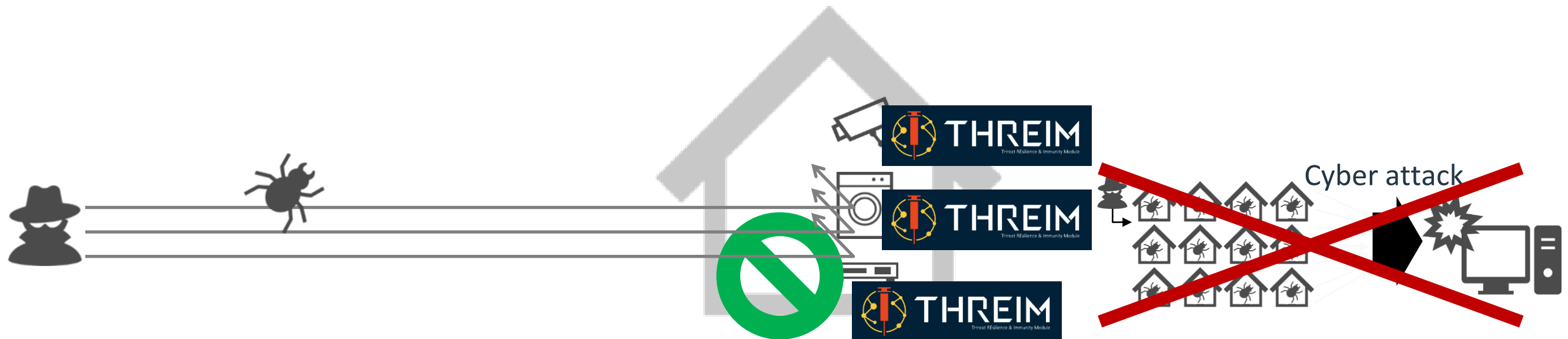
Threat REsilience & Immunity Module

**THreat REsilience & IMmunity MOdule**

for IoT device

# Preventing a device from being taken over and abused

Cyber Kill Chain (The framework developed by Lockheed Martin: <https://www.lockheedmartin.com/en-us/capabilities/cyber/cyber-kill-chain.html>)



# THREIM key features

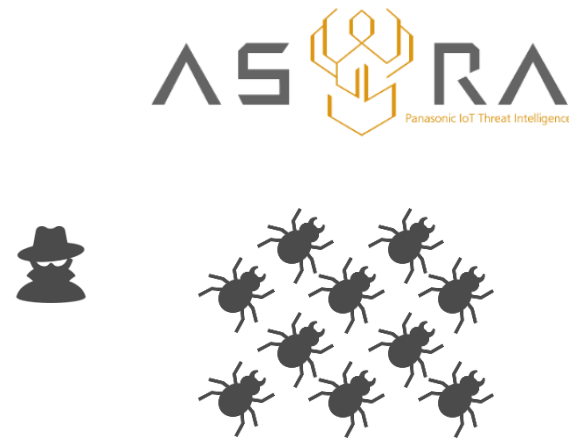
- Built-in anti-malware with no required installation by a user
- Lightweight and minimum operational impact to an IoT product
- Linux based IoT device supported
- Capable to enhance device's security
  - Mitigation until firmware update is applied



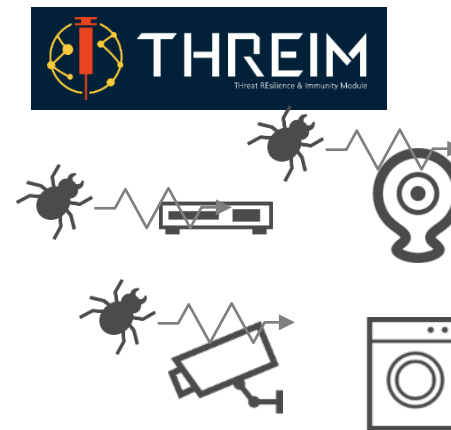


# Strategy of how to evaluate THREIM's performance

- Using all malware collected by ASTIRA
- Put malware inside IoT products and run it



Over 30,000 samples of IoT malware



Run IoT malware inside devices

# Evaluation flow

## LIST

all malware  
based on CPU  
architecture

STEP  
01

## PICK

samples from  
clustered  
malware

STEP  
03

## RUN

malware on a  
device

STEP  
05

## INITIALIZE

a device for  
next test

STEP  
07

## CLUSTER

samples in  
each CPU arch.  
group

STEP  
02

## TEST

if malware  
runs on a  
device or not

STEP  
04

## OBSERVE

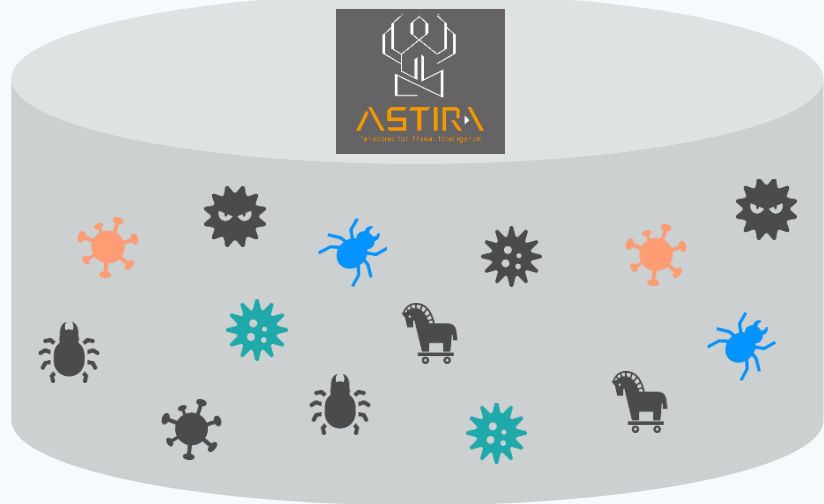
malware detected  
and stopped

STEP  
06

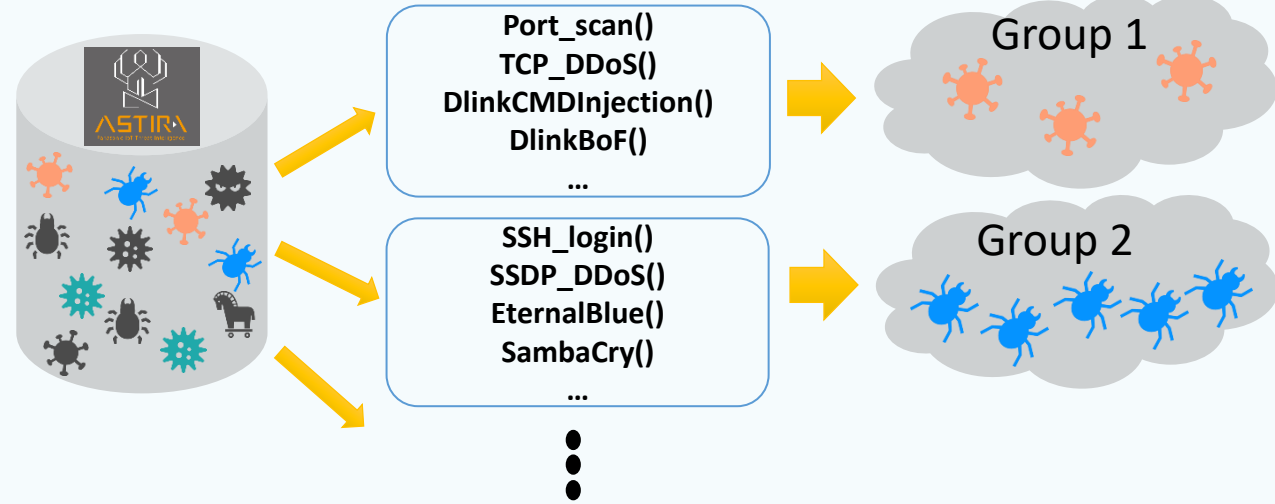


# Clustering and sampling of malware for efficiency

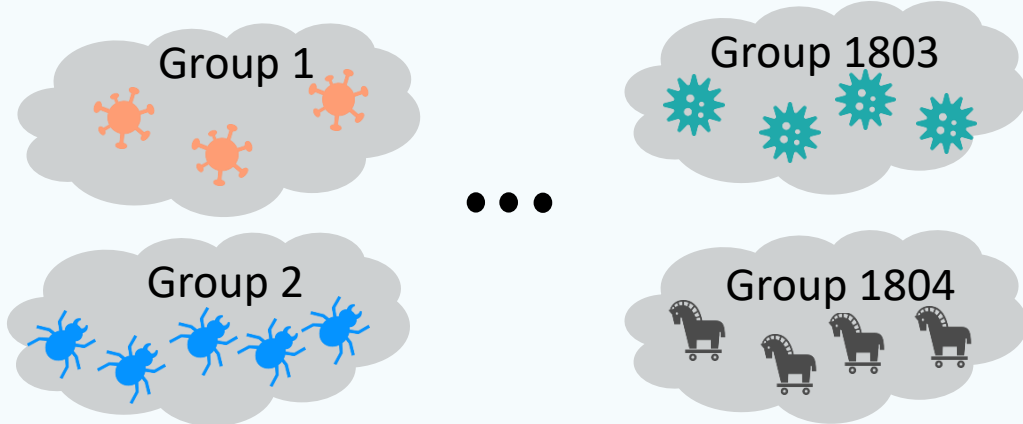
**01** More than 30,000 IoT malware collected



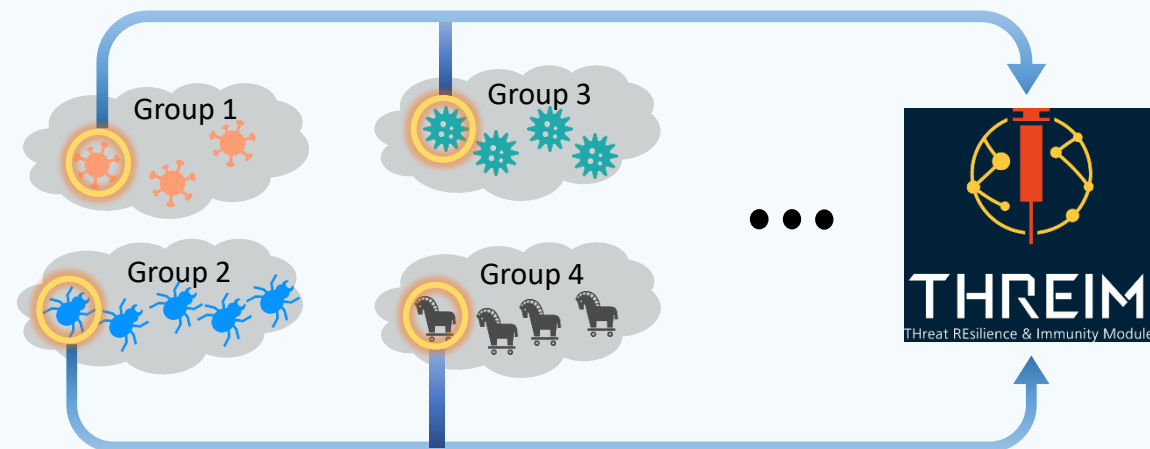
**02** Similar malware are classified into the same group



**03** Classification result  
e.g. ARM: 1,804 groups



**04** Pick a sample from each group



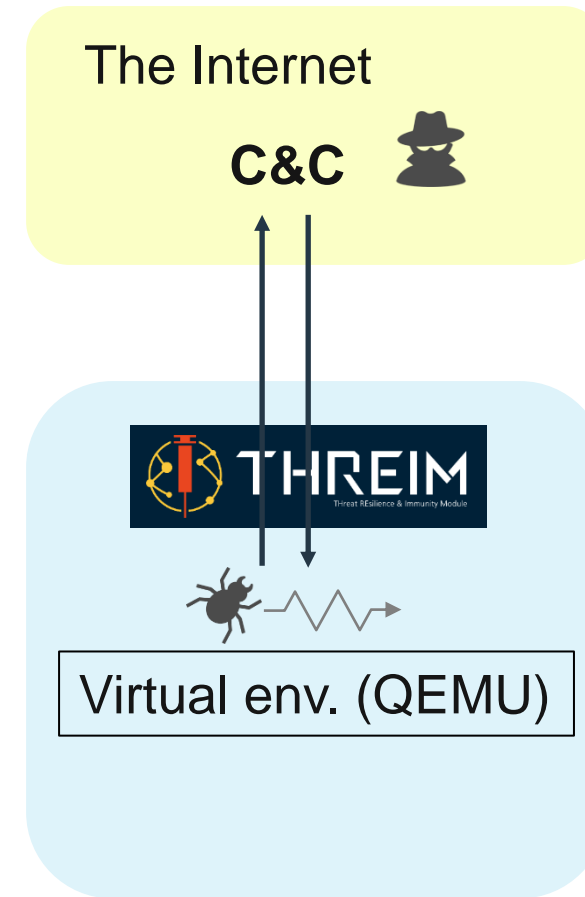


# Environment setup

- IoT devices in an isolated network
  - To avoid unnecessary trouble with development environment
- Virtual environment with the Internet
  - For additional evaluation because most malware connect to a C&C via the Internet



Evaluation on real devices  
Isolated network



Additional evaluation on virtual env.  
With the Internet

## Evaluation results

- Maximum 86.1% of samples detected
- About half of samples ran on a device and the other half failed to run
- No big impact on resource consumption of device

Product	CPU	Detection rate	Malware ran on device	Malware tested (total)	CPU usage increased	Mem usage increased
Device A	ARM	86.1%	275	1804	+0.3%	+0.9%
Device B	ARM	57.7%	759	1804	+3.2%	+0.1%
Device C	MIPS	66.1%	348	689	+5%	+0.7%
Device D	AMD64	59.5%	742	1102	+2.1%	+0.1%

Notes: Excluded cases that a C2 server was not alive from detection rate calculation.  
CPU and Memory usage compared between when THREIM was enabled and disabled.





**The project achievements were made possible  
with the steady collaboration by the business units**



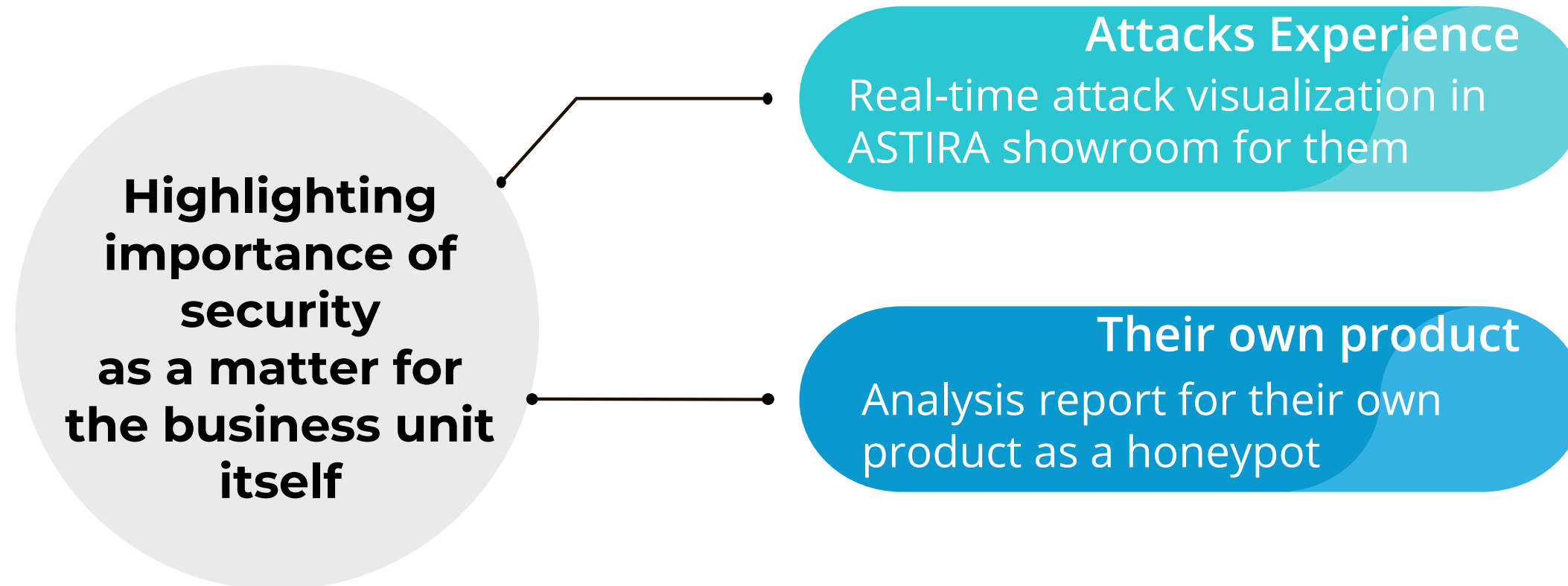


# Developers from business unit must be involved

- IoT device is specially customized for each product
  - Unique knowledge is necessary to understand inside, even though Linux-based system
- Functions such as login shell is removed from products on market to prevent abuse
  - We cannot independently install THREIM or run malware inside a device
- Product's functionality is most important, which must not be interrupted
  - Showing TV program, playing music and video, refrigerate, air conditioning, etc.
  - Need to understand how these functionalities are implemented to keep them running properly

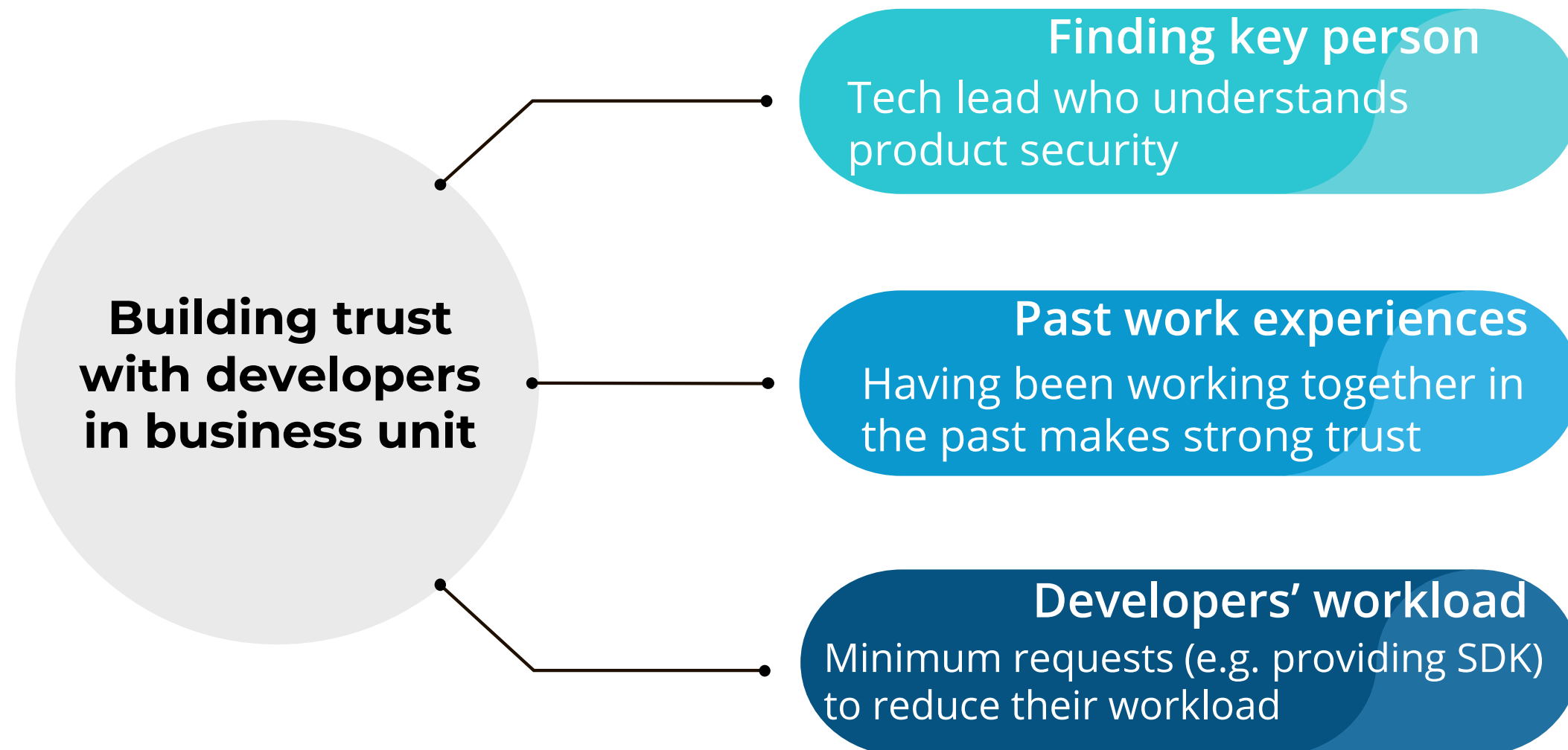
## Key to successful collaboration 1/2

- The first step is the business unit gain an understanding on the importance of product security
  - Because security such as anti-malware is not popular in IoT devices yet



## Key to successful collaboration 2/2

- Trust relationship before engaging and during the collaboration





# Why manufacturer implements by itself?

## Enabled upon powering on

- Self-protection in products need to be implemented in a product before its shipment



## Highly trusted partner for BU

- May need to share products' confidential information and know-how
- Prefer not to pay license fee outside the company



## Controlled by ourselves

- Achieving perfect security is not necessarily the correct answer
- Need to consider suitable security levels for both industry and our own business





# Summary and further discussion



## What's “reasonable” security?

All of us already understand the importance of product security

On the other hand, however, nobody can ensure “perfect” security...

Will there be “reasonable” security for IoT products required in the future?





# “Reasonable” from the point of view of stakeholders



## Manufacturers

Focus here

- Comply with laws / Certified to standards
- Reduce the risks caused by vulnerabilities
- Accountable explanations to users
- Cost of product security

## Users



- A product can be used without concern
- Minimal user effort required



## Governments / Auditors

- Establish laws and enforce compliance
- Compliance testing by audit agencies

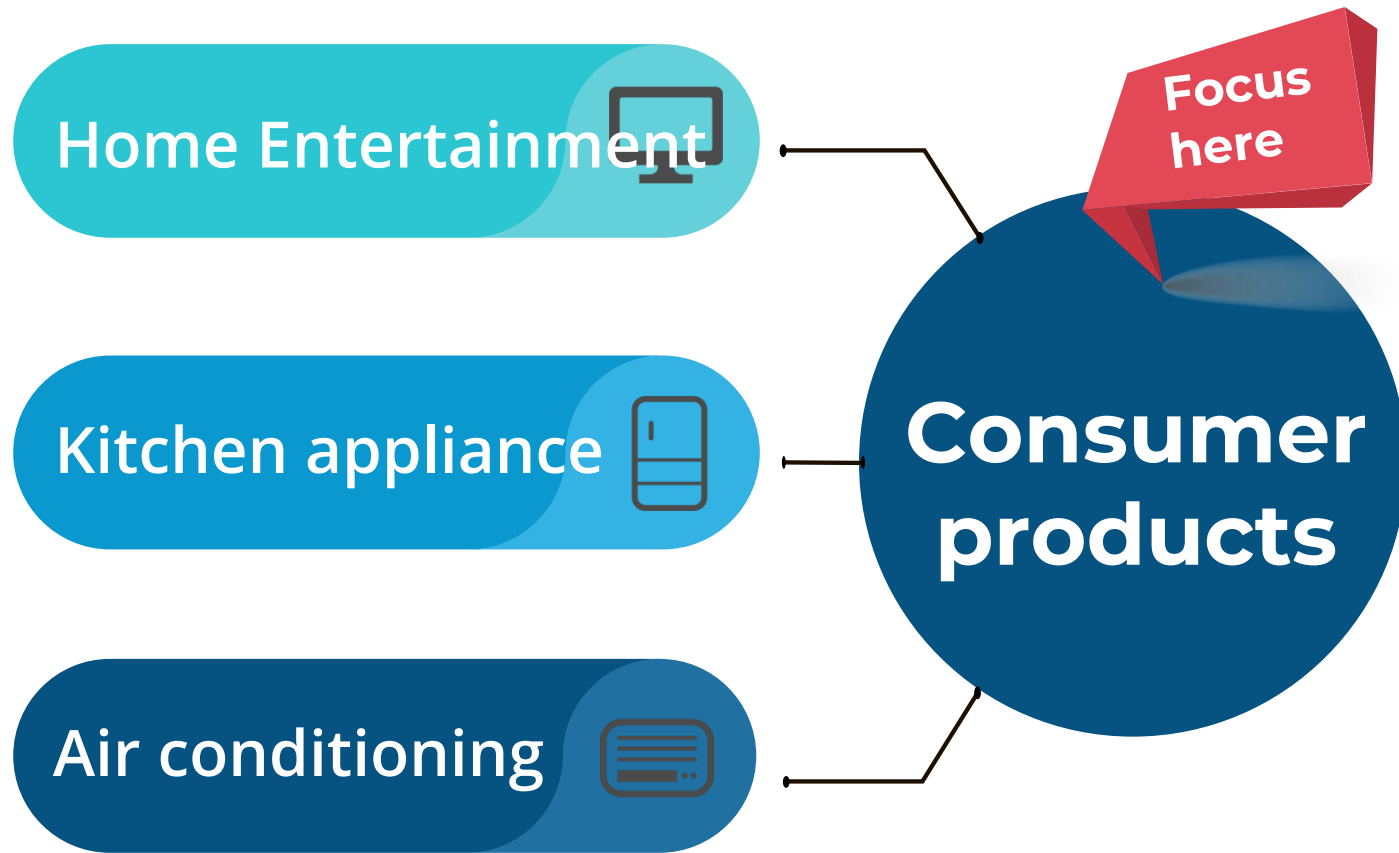
## Researchers / Academia



- Protected against all potential threats in theory  
(Cost-effectiveness and feasibility may not be a consideration)

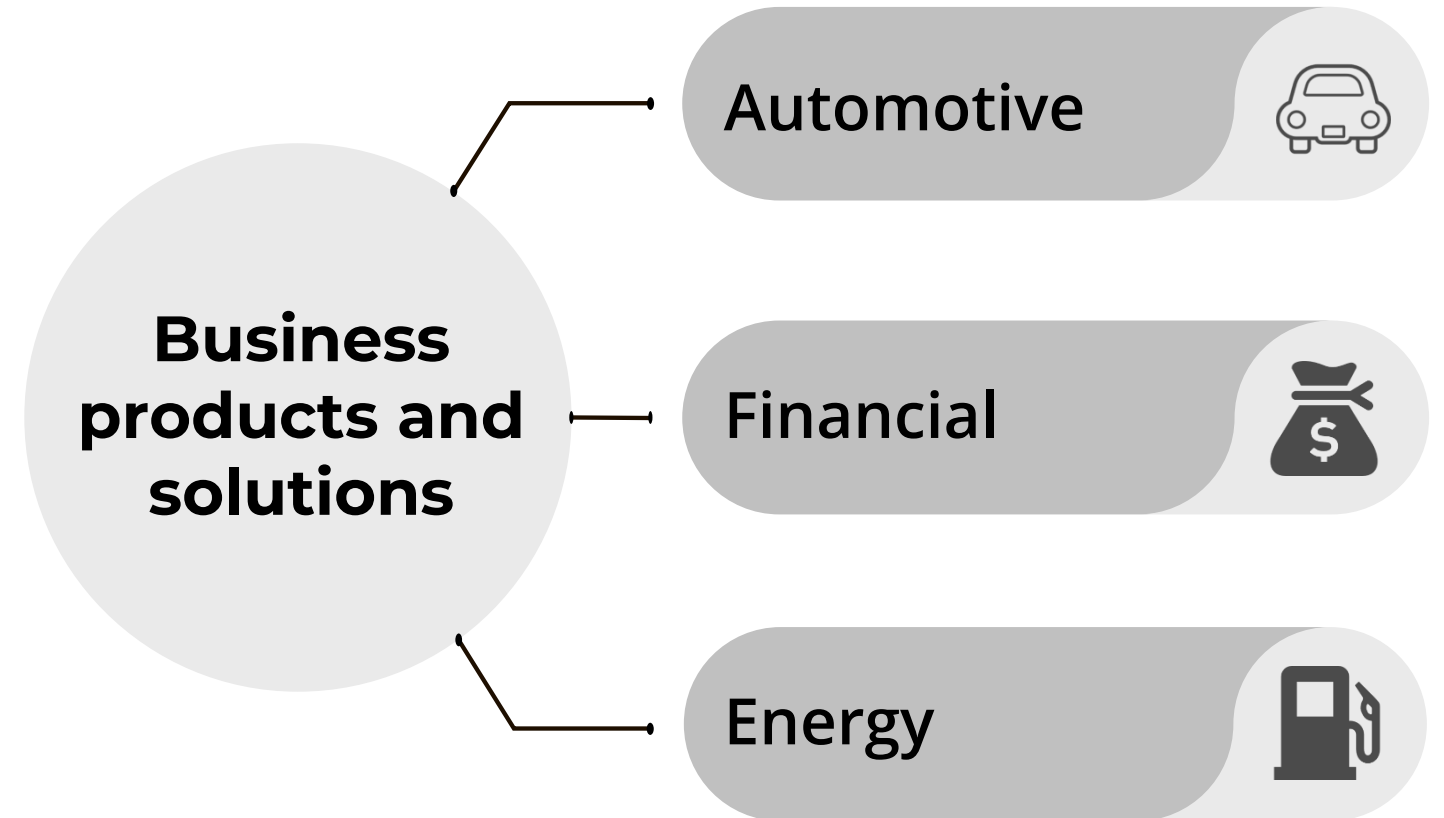
# Industry requirements

e.g. ETSI EN 303 645



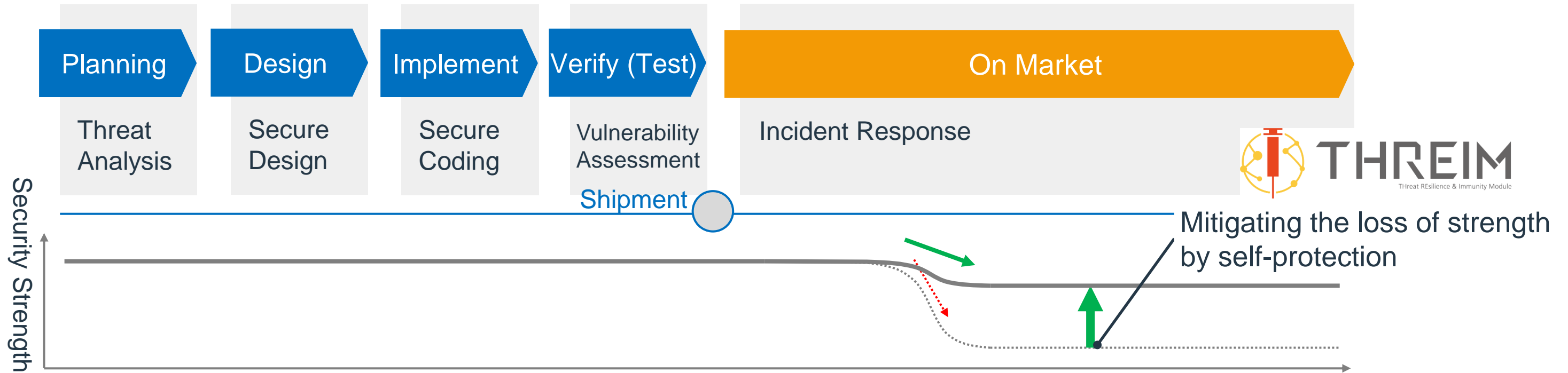
... etc.

Requirements vary by industry



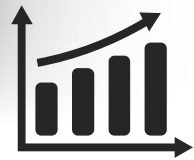
... etc.

# Could self-protection be a “reasonable” option?



## 1st Priority

Firmware update is the best option



... but not always possible

## 2nd Priority

Self-protection as a “reasonable” option





# Takeaways

- Efforts to continuously improve product security are required for manufacturers
  - Incorporating threat data and its analysis into phases of product lifecycles
  - Self-protection capability of IoT device is proposed to reduce risks after product shipment
- Insights on why and how manufacturers can improve their product security
  - Key is collaboration effort between product security division and business units
  - Carefully consider and control their product security levels
- Potential ideas for industry to better define “reasonable” product security
  - Self-protection as an example for consumer products from manufacturer’s perspective
  - But still need further discussion in each industry

