

# Manufacturing Hardware Implants from Idea to Mass Production A Hacker's Journey

**Luca Bongiorni** 

## **Speaker's Intro**





Head of Offensive Security at



- After this presentation, you will know:
  - How challenging & painful is to mass-produce hacking devices
  - What to do if you have an idea and wanna bring it to life
  - What to avoid, in order to increase chances of success
  - A bit more about WHID Injector, WHID Elite and the upcoming **POTAEbox**



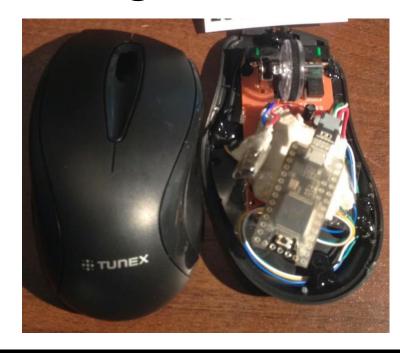
## Once Upon a Time... Many Engagements Ago...

Back in 2010 I wanted to turn this weaponized Mouse into a remotely controlled one.

Sadly, I failed for many reasons:

- Lack of time for R&D
- Lack of a miniaturized RX module
- Not enough room inside the mouse

Eventually, the idea ended up in my never-ending TODO list. Until in 2016...



## UNIVERSAL SERIAL ABUSE

Defcon 24

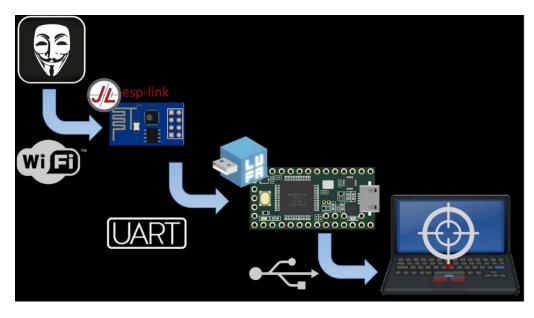
Rogan "BFG" Dawes Dominic "singe" White

#### UNIVERSAL SERIAL aBUSe

- Developed by <u>@RoganDawes</u> in 2016
- Bypass Windows Air-Gaps







https://github.com/sensepost/USaBUSe

## The Journey

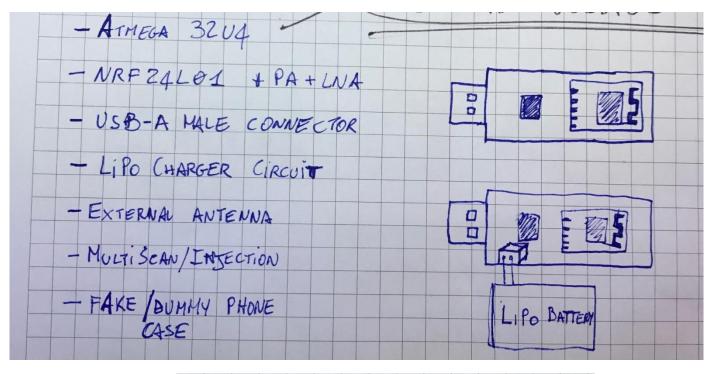
\$\$\$ **Quarters** \$\$ Weeks Days Hours Free

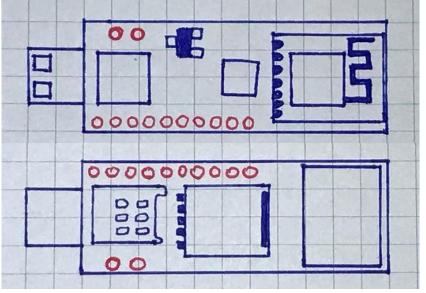
#### **Napkin Sketch**

## Napkin Sketch

- Dirty Cheap
- Time Needed:
  - Couple of Hours







## The Journey

\$\$\$ **Quarters** \$\$ Weeks Days Hours Free

**Napkin Sketch** 

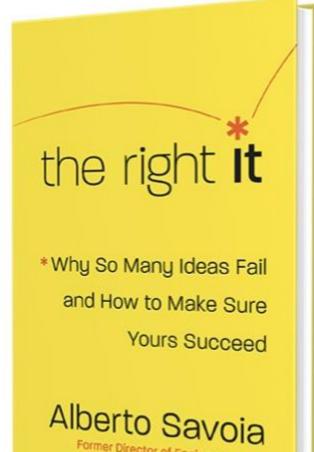
**Pretotype** 

## **Pretotyping**

## "Beanocchio" Pretotype







Innovation Agitator at Google

## **Case Study: The Palm Pilot**

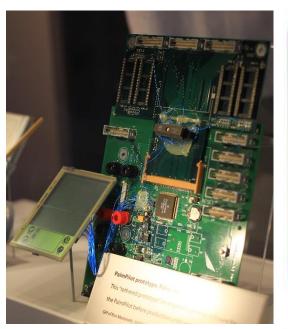
**Jeff Hawkins**, designed one of the first tablets in the market, the GRiDPad. It was an engineering marvel but a market failure because, it was still too big.

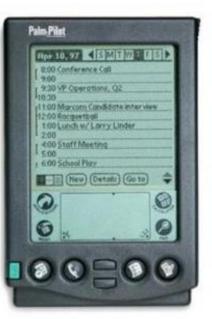


Determined to not make the mistake again, He decided to change approach.











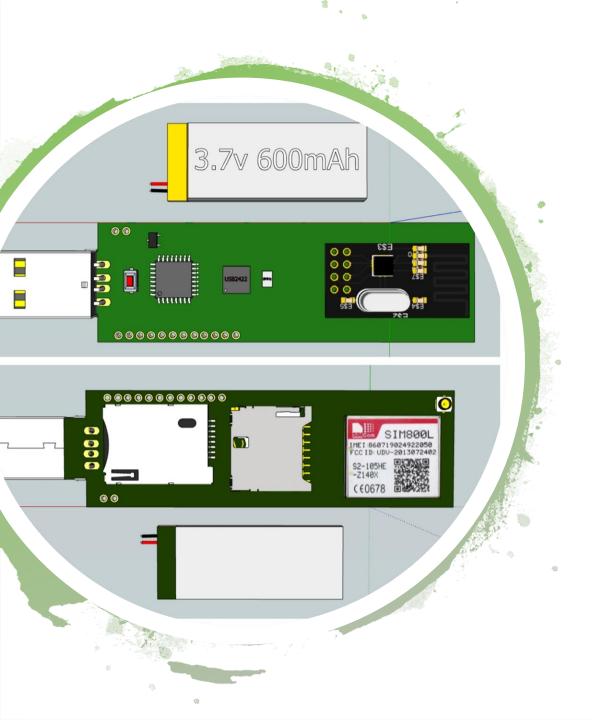
## **My Pretotypes**

- It must be cheap (use what you have around)
- It takes at least few days in order to get the feeling if worth pursuing the project



## The Journey

\$\$\$ **Quarters** R DIY Market Analysis \$\$ Weeks Days Hours Free **Napkin Sketch Final Product Pretotype** PoC/Prototype



## 3D Concept

- Cheap (Free CAD tools available)
- Faster than designing the prototype with KiCAD
- Good enough to further validate the idea and present to manufacturers/investors
- Time Needed:
  - Couple of days (included a basic training on SketchUp)

## The Journey

\$\$\$ **Quarters** R DIY Market Analysis \$\$ **Weeks** Days Hours Free **Napkin Sketch Final Product Pretotype** PoC/Prototype

## PoC/Prototype

- Reasonable Costs <100 EUR</li>
- Time Needed:
  - Aprox 15 days
    - Reading Datasheets
    - Taking Measures
    - Coding/Testing main features





First Stable PoC: <a href="https://www.youtube.com/watch?v=tuoT-cPldMk">https://www.youtube.com/watch?v=tuoT-cPldMk</a>

## The Journey



PoC/Prototype

**Pretotype** 

**Final Product** 

15 | www.whid.ninja | @LucaBongiorni | 2020-12-09

**Napkin Sketch** 

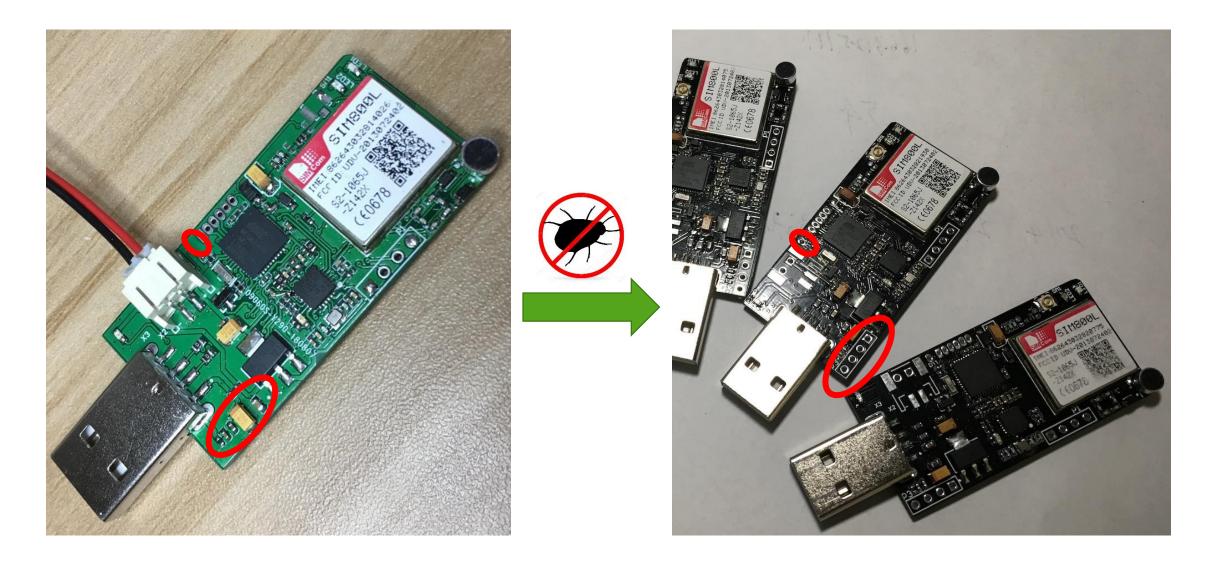
#### The Business Un-deal

- The Odyssey Starts
  - Looking for Manufacturer
    - Alibaba, Twitter & Tindie are your friends
- The Kickstart E-mail
- Unleash the Un-Deal
  - I R&D it
  - I prototype it
  - I QA it
  - You make it
  - You sell it worldwide at an affordable price
  - You keep the profit
  - Everyone enjoys it!





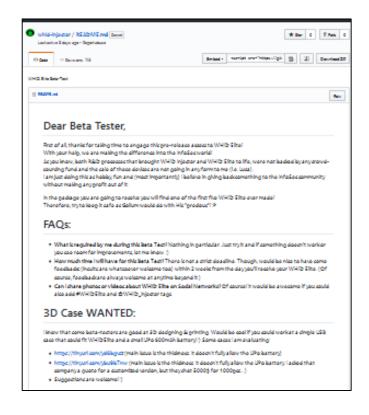
## From Alfa To Beta PCB

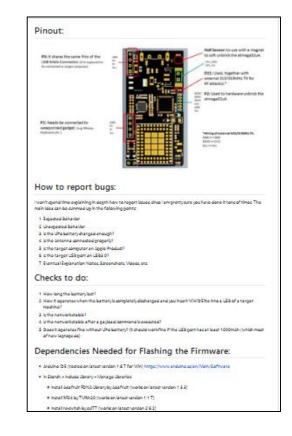


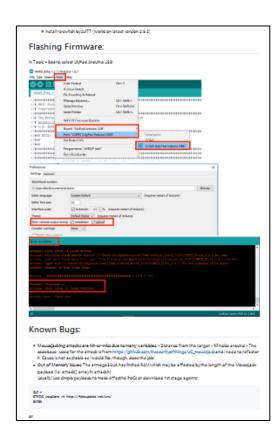
#### **Time for Beta Test**

- Select Wisely Beta Testers
- Do not have high expectations anyway (people are busy)
- Prepare easy-to-digest Documentation



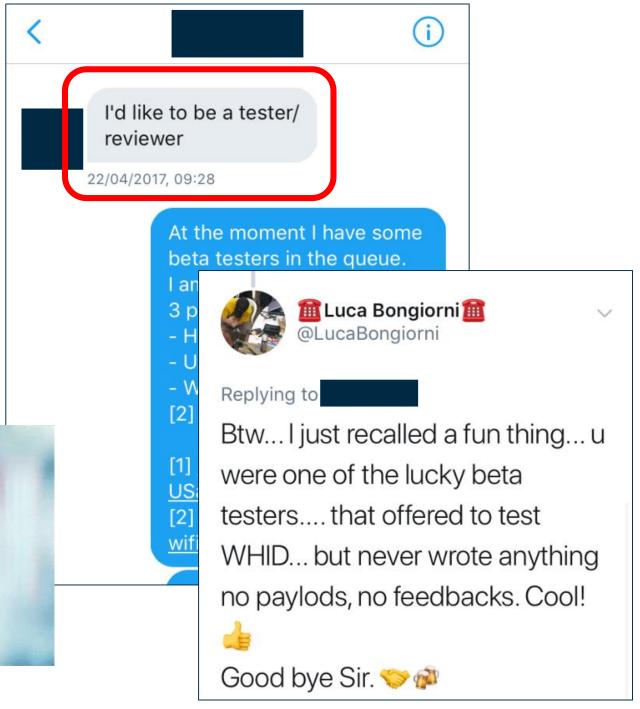






- Most of them will say/promise everything just to get a free cool device!
- Then they'll disappear like "tears in the rain"...

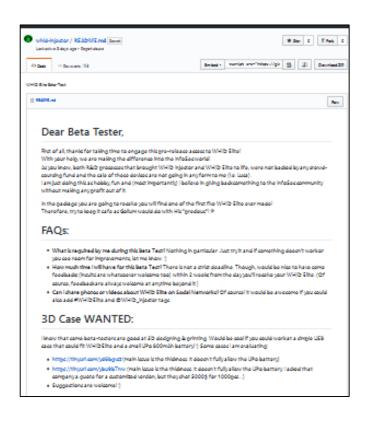


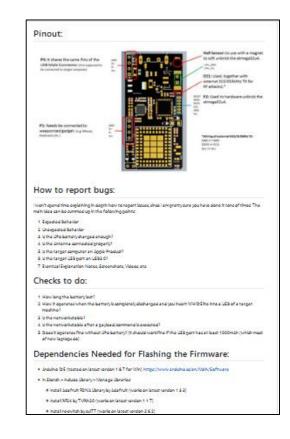


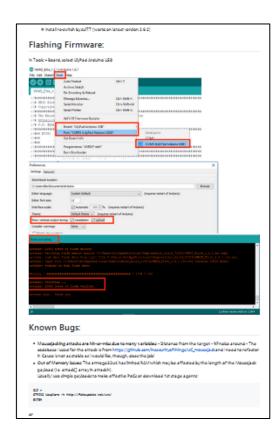
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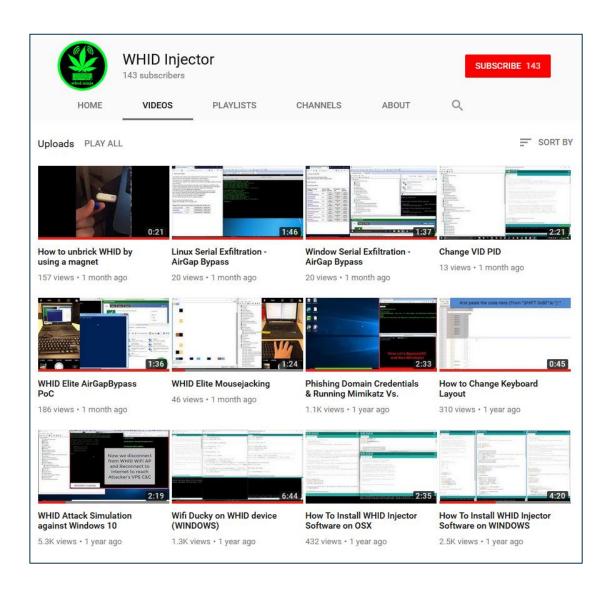


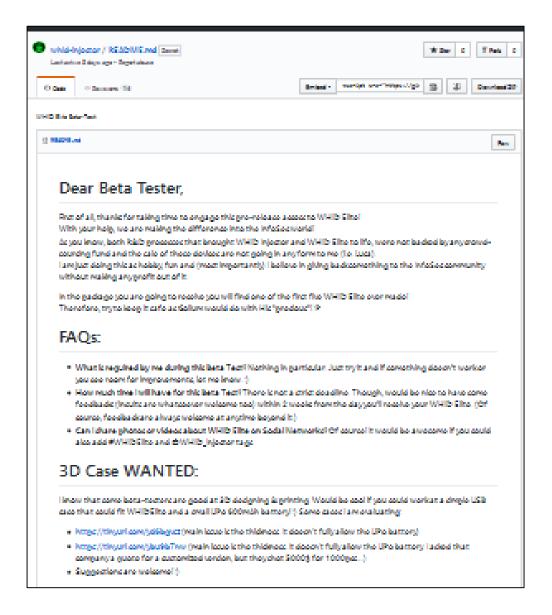






### The art of writing instructions for the dumbest person on Earth!





## Zen-Time: More Features More Bugs



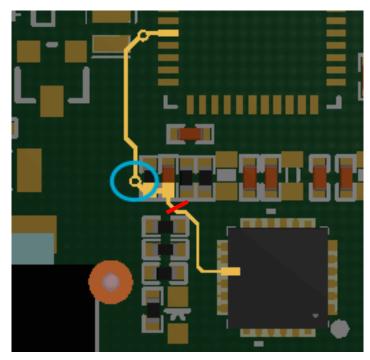
- I needed an INT Pin for RXing ASK-OOK signals
- Used D7/INT6 because was close and free!
- Got new PCB Rev... and...
- It is the most painful INT of Atmega32u4...

#### INT6 on Arduino Leonardo / ATMega32U4

The documentation for Arduino's attachInterrupt function lists the pins for the four interrupts available on an Arduino Leonardo. But the Leonardo uses the ATMega32U4, which has a fifth external interrupt (called external interrupt 6, or INT6, just to be confusing). INT6 is not available from the attachInterrupt() function, but is available if you access it directly via the registers EICRB (External Interrupt Control Register B) and EIMSK (External Interrupt Mask Register):

```
EICRB |= (1<<ISC60)|(1<<ISC61); // sets the interrupt type
EIMSK |= (1<<INT6); // activates the interrupt
```

Re-Engineered the Board to use D3 instead









\$\$\$

\$\$

Free

**Final Product** 



## Number of units sold by the manufacturer until now

But do not tell my wife



~ 1150 PCS ~ 10.300 PCS



**EvilCrow** Keylogger



**RFID-Tool** 



**EvilCrow Cable** 

## Similar Success Stories

#### **Lessons Learned**

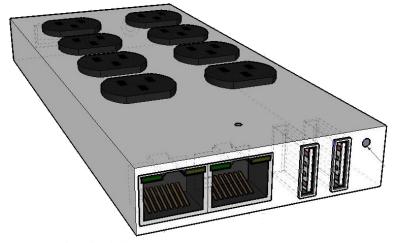
- Validating the idea is a prerogative (DIY Market Analysis & Pretotyping FTW)
- Don't give up at the first manufacturer refusal!
- Documentation is vital
- Pick wisely beta testers
- Listen your users
  - Got plenty of improvements derived from this!
- Prioritize action items (divide-et-impera FTW)
- Finally... beware of some human beings. Copycats and IP thieves are always behind the corner... NDAs & OPSEC are your friends.



## **POTÆbox – Penetration Over The {Air, Ethernet} box**

#### **POTAEbox Purposes:**

- Covert Security Operations (i.e. Pentests/RedTeam)
- Covert Surveillance
- Network Appliance (i.e. Firewall, IDS, Honeypot)
- Home Automation (i.e. Lights, Sensors)
- DIY Electronic Projects







#### Keep an eye at:





#### **Special Thanks To:**

\_MG\_, alphaomikron, dcuthbert, elkentaro, exploit\_agency, jermainlaforce, JoelSernaMoreno, Mame82, MrGloglas, notameadow, PaulWebSec, PearCrew, Re4sonKernel, RoganDawes, saviolokiu, squiggly, SymbianSyMoh, TravisPooley and the rest of the folks out there that believed and keep believing in my crazy ideas.